



# March 2007

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
* <i>Click for attachment</i>						
4	5	6 Regular BCC Meeting 9:00 am  <a href="#">S.A.F.E. Workshop Angela Thomas @ 352.787.2030 *</a>	7	8 <a href="#">Devereux Kids, The Front Porch Program Day Two 9:00 am-4:00 pm Colleen Talpa 352.793.0801 *</a>	9 <a href="#">Devereux Kids, The Front Porch Program Day One 9:00 am-4:00 pm Colleen Talpa 352.793.0801 *</a>	10
11  <i>Daylight Savings Time begins</i>	12 Haven of Lake-Sumter Board Meeting, 5:45-7:00 pm Kelly Smallridge 352.365.0232	13 Regular BCC Meeting 9:00 am  <a href="#">Safe Climate Coalition Meeting 4:45-5:45 pm Debi MacIntyre @ 352.408.2009 *</a>	14 LCSSN Steering Committee Meeting 8:45-10:00 am Lori Humphrey @ 352-742-6941	15   <a href="#">10th Annual Grant Professionals Network Conference – contact Florida Institute of Government @ UCF: 407.235.3960 or Fax 407.317.7750 *</a>	16 <a href="#">1st Annual Taste of Lake County Contact Tracy Lee @ 352.383.5191 *</a>	17  
18	19	20	21 CSC Meeting 9:00 am Rebecca Foley-Kearney 352.742.6520	22	23 <a href="#">Devereux Kids, The Front Porch Program Day Two 9:00 am-4:00 pm Colleen Talpa 352.793.0801 *</a>	24 ELC, Parents & Providers Coming Together 9:00 am-1:00 pm Call, 352.435.0566
25	26	27	28 Leesburg Center for the Arts Board Meet- ing 12:00-1:00 pm Call, Amy Griffin 352.365.0232	29	30	31

## BOARD MEMBERS:

### District #1

Julie Yandell  
Lorrie Simmons

### District #2

Chuck Crane  
Barbara Howell

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Marva Turner

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Darnell Stewart, DCF  
Jay Marshall, LCSB  
Debbie Stivender, LCBC

### Staff

Rebecca Foley-Kearney, OA IV  
rkearney@lakecountyfl.gov  
352.742.6520

**S.A.F.E.**  
*School-Age Families Education*



A Program of Church Without Walls, Inc  
A DJJ Grant-Funded Program

**SAFE has 8 weekly work-  
shops for youth and adults  
on topics like:**

- COMMUNICATIONS
- ANGER CONTROL
- PEER PRESSURE
- SELF-ESTEEM
- EFFECTIVE DISCIPLINE
- ROLE MODELING
- SUBSTANCE ABUSE
- ABSTINENCE

*Dinner & nursery care provided.*

***All FREE!***

**SAFE Workshops**  
Start **Tuesday, March 6**

*Refer youth and  
parents for life-  
changing help!*

***For at-risk youth (age 7-15)  
and their family:***

- ◆ Improves family functioning
- ◆ Redirects youth in positive directions
- ◆ Builds parenting capacity
- ◆ Strengthens relationships



Call for Info/Referral Form:  
**Angela Thomas** (352) 787-2030

**Fax** Completed Referral Form:  
(352) 326-3208

**Email** Completed Referral Form:  
safe.lake@yahoo.com



# Devereux Kids

We have all been there! In our parks, grocery stores, and in our neighborhoods, we see situations where parents are struggling with a child. We have neighbors who are single mothers just trying to make the best home possible for their children. We know hard working parents who find it hard to make ends meet. We see children playing unsupervised in sometimes dangerous situations. We read headlines of terrible things happening to children. The question is – how can we help?

Through awareness building and skill development, our training programs help people discover ways they can act in their daily lives that will help keep children safer and families more supported. They become the eyes and ears for children in their community and have new skills and confidence in their ability to make a difference for children and families.

**Protecting children begins with you!**

## The Front Porch Project®

**Date:** February 22, 2007 (Day One)  
**March 8, 2007 (Day Two)**

**Time:** 9:00 am - 4:00 pm

**Location:** Gator Harley Davidson  
1745 US Highway 441 Leesburg, FL 34748

**Cost:** None!!

E-mail [ctalpa@devereux.org](mailto:ctalpa@devereux.org) or call Colleen Talpa, Devereux Kids, at (352) 793-0801 to register. Pre-registration is **REQUIRED** to reserve your seat.

If you need special accommodations, please call 10 days prior to training.

*Funded by:*





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**Protecting children begins with you!**

## The Front Porch Project®

**Date:** March 9, 2007 (Day One)  
March 23, 2007 (Day Two)

**Time:** 9:00 am - 4:00 pm

**Location:** Trinity Evangelical Free Church  
890 Abrams Rd. Eustis, FL 32726

**Cost:** None!!

E-mail [ctalpa@devereux.org](mailto:ctalpa@devereux.org) or call Colleen Talpa, Devereux Kids, at (352) 793-0801 to register. Pre-registration is **REQUIRED** to reserve your seat.

If you need special accommodations, please call 10 days prior to training.

*Funded by:*



**PLEASE POST!**

# Important Meeting Reminder

## PUBLIC MEETING ANNOUNCEMENT:

### Safe Climate Coalition Meeting

*"A Shared Services Network Initiative"*



*Your community substance abuse coalition!*

<http://safeclimatecoalition.org/>

## 2006 Lake County Statistics (FYSAS)

Please join us as Lake County School representative, *Donna Coates* of the Safe Schools Department, brings us up to date on the recently released Florida Youth Substance Abuse Survey information for Lake County youth.

**Tuesday, March 13, 2007**

**4:45 PM - 5:45 PM**

**Lake Tech/ Institute of Public Safety**

1565 Lane Park Cutoff, Tavares, FL

Please check the board up front for the room.

*The public is invited to attend.* For more information, contact Debi MacIntyre at 352.408.2009 or [debi@safeclimatecoalition.org](mailto:debi@safeclimatecoalition.org)

1<sup>st</sup> ANNUAL  
**TASTE OF LAKE COUNTY**  
*March 16, 2007*

*Benefiting the American Cancer Society*

All of us have been touched by cancer, either by the sorrow of loss or by the hope, spirit and determination of friends and loved ones who are fighting the disease.

On the evening of Friday, March 16<sup>th</sup>, beginning at 6pm, leaders in the medical and business community will come together with survivors and friends at Lake Receptions for a unique event that promises to celebrate victories while contributing to the fight on behalf of the American Cancer Society.

“Taste of Lake County” will treat guests to a glittering night of music, silent auction treasures and, best of all, a superb array of culinary delights prepared by Lake County’s foremost chefs as they join hands and hearts to “give back” to their community.

A range of corporate sponsorships are available to help us facilitate this event. All proceeds from this event will aid the American Cancer Society of Lake County in the tremendous strides being made in cancer research, education and care.

Your contributions will be tax deductible.

We hope you will join us as we raise dollars and dreams through taking part in this *premier* Lake County event.

Thank you for your consideration. We look forward to seeing you on March 16<sup>th</sup>.

For further information, please contact Tracy Lee at (352) 383-5191.

Sincerely,

Committee for Cancer Care of Lake County

***Mission Statement:***

*To join hands and hearts as one community to raise awareness in our fight against cancer and to celebrate our hope and promise that this commitment brings our loved ones, our friends and our community a brighter, cancer-free future.*



# Grant Professionals Network of Central Florida, Inc. (GPN)

10th Annual GPN Conference

March 15 -16, 2007

*Rosen College of Hospitality Management*

9907 Universal Blvd., Orlando, FL 32819

## Enhancing Excellence in Grantsmanship...

### *Pathways to Success*

#### Keynote Speakers

**Dr. Beverly Browning**

*Author and Professional Grant Writer*

**Mr. Mark Brewer**

*President, Community Foundation of Central Florida*

**Mr. Tony Jenkins**

*Market President, Central Florida Region & Vice President of Diversity  
Strategy and Development, BlueCross BlueShield of Florida*



*GPN proudly acknowledges our CONFERENCE SPONSORS*

COMMUNITY FOUNDATION OF CENTRAL FLORIDA

HARRIS ROSEN, PRESIDENT, ROSEN HOTELS AND RESORTS - ROSEN SHINGLE CREEK

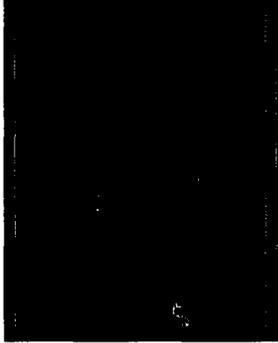
THE PHILANTHROPY & NONPROFIT LEADERSHIP CENTER AT ROLLINS COLLEGE

DARDEN RESTAURANTS FOUNDATION

# Enhancing Excellence in Grantsmanship...

## *Pathways to Success*

### Keynote Presenters



#### Dr. Beverly Browning

Author of

Grant Writing for Dummies

**Energizing, Uplifting, and Motivating  
Weary Grant Writers**

Lunch, March 15, 2007

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#### Mr. Mark Brewer

President,

**COMMUNITY FOUNDATION**  
*of Central Florida*

**The Evolution of Grant-Seeking:  
Professional Development Strategies  
for a New Generation**

Breakfast, March 16, 2007

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#### Mr. Tony Jenkins

Market President, Central Florida Region,  
Vice President of Diversity Strategy and  
Development BlueCross BlueShield of Florida

**Cultural Competency and the Grant Writer**

Lunch, March 16, 2007

**Thursday, March 15, 2007**

8:00 a.m. Registration & Continental Breakfast  
8:45 a.m. Welcome & Conference Overview

**Concurrent Workshops**

**9:30-10:45 a.m.**

**WHY CERTIFY COMPETENCY? CAN'T WE JUST GET GRANTS?**

**Marcia Ford, Director of Grants, Polk County Public Schools and Harriet Blymiller, University of South Florida** The nation's professional association for grant writers and managers, the American Association of Grant Professionals, will begin a certification program based on national standards to elevate our vocation from a skill to a profession in November 2007. This workshop will describe the tenants of professionalism, the test development process, the requirements for certification candidacy and the competencies expected of grant professionals.

*Beginner, Intermediate, Advanced*

**BUDGET DEVELOPMENT FOR RIGHT BRAINED PEOPLE** *Juliet Fletcher, Resource Development Officer, Brevard Community College*

Numbers not your strength? Not an accountant? This workshop is for you. Build complicated single and multi-year budgets, relate line items to your narrative and create an audit trail. Project/budget management will be discussed as will the management of financial records.

*Beginner, Intermediate, Advanced*

**BASIC GRANT WRITING: BE COMPELLING (PART I)** *Terri Chastain, CFRE, Program Manager, Rollins College Philanthropy & Nonprofit Leadership Center*

The Question? What's the number one reason a request is not funded? The Answer: The need is not stated clearly and persuasively. The Solution: Your case for support is the most important document your organization will ever develop. Come learn how to make yours strong. *Beginner, Intermediate*

**11:00 a.m.-12:15 p.m.**

**LOGIC MODELS: HOW TO CREATE A "BIRD'S EYE VIEW" OF YOUR PROGRAM** *Joan Nelson, Director of Research and Evaluation, Heart of Florida United Way*

The logic model is a tool used to develop outcome-based program evaluation. In this session, participants will gain an understanding of the program logic model, learn how to create a logic model, and learn some tips from the reviewer's perspective. *Beginner, Intermediate, Advanced*

**GRANTS COMPLIANCE REQUIREMENTS- HOW TO KEEP YOUR GRANT ONCE YOU HAVE IT!** *Martha Asbury, Bureau Chief, Florida Department of Education*

This session will provide an overview of various state and federal compliance requirements. Included will be the major systems that comprise the compliance requirements, financial management systems, procurement and inventory management systems; record-keeping requirements; auditing, and monitoring responsibilities and the results of non-compliance. *Beginner, Intermediate, Advanced*

**BASIC GRANT WRITING: GOALS, OUTCOMES, OUTPUTS... OH MY! (PART II)** *Terri Chastain, CFRE, Program Manager, Rollins College Philanthropy & Nonprofit Leadership Center*

Watch out! We're covering the basic components of a grant proposal in 75 minutes. Move fast! Needs, missions, goals, outcomes, outputs, activities, evaluations, time-lines and budgets will be flying around the room. *Beginner, Intermediate*

**1:45-3:00 p.m.**

**HUD- INCREASING YOUR CAPACITY TO COMPETE FOR GRANTS**

*Elaine D. Spencer, Operations Specialist, Department of Housing and Urban Development* Includes application factors for award, HUD Super Nofa Programs, performance measures/E-Logic model, budget, grant application submission, and organization development for Faith and Community Based organizations.

*Beginner, Intermediate, Advanced*

**GRANT ASSISTANCE FROM YOUR U.S. SENATOR AND HOUSE MEMBERS** *Natalie Tanner, Congressman Keller; Peggy Gustave, Senator Nelson; Carolyn Chatman, Congresswoman Brown*

Find out how your elected officials can be of assistance to you and your organization. A multitude of topics and issues will be covered from seeking letters of support to finding sources of potential funding.

*Beginner, Intermediate, Advanced*

**ETHICS FOR THE GRANT PROFESSIONAL** *Phyllis Renninger, Director of Resource Development, Florida Community College*

This session will describe the leadership role everyone needs to take in this important topic and the ethical issues we face. Information will include: the American Association of Grant Professionals, its Code of Ethics, and the grant professional credential.

*Beginner, Intermediate, Advanced*

**3:15-4:30 p.m. everyone WINNING STRATEGIES FOR DEVELOPING GRANT PROPOSALS**

*Dr. Beverly A. Browning* Will take novice and veteran grant professionals on an adrenaline-filled journey through Bev's newest book. The session will begin with the grant seeking process, touch on grant proposal writing basics, underscore private and public sector grant making trends, and end with why proposals fail. Bev Browning gives her audience a generous slice of her experience, knowledge, and insight as a grant writer and consultant.

**Friday, March 16, 2007**

**1:15-2:30 p.m.**

**Concurrent Workshops**

**9:15-10:30 a.m.**

**ORGANIZING/MANAGING THE GRANT OFFICE** *Barbara Howell, Coordinator Research Office for College of Health & Public Affairs, University of Central Florida* Do you find yourself pulling your hair out balancing calendars, time and energy? Do you find yourself running around constantly gathering and updating information for every grant proposal you write? Is your development calendar so far behind you are petrified you have missed a deadline? It's time for you to Get Organized! This workshop will offer time proven methods to help you organize and manage your office. *Beginner, Intermediate*

**IT'S OK TO HAVE TOO MUCH FUN!** *Deborah Ward, Program Director, St. Mary's University of Minnesota* For the stressed-out grant professional. Includes a stress test taken by participants and covers identifying stressors specific to being a grants professional, problem solving, and suggestions for how to manage stress in your daily personal and professional life. Come prepared to take off your shoes, sit on the floor, and have some fun! *Beginner, Intermediate, Advanced*

**GOVERNMENT GRANTS- CHANGING THE WAY ORGANIZATIONS WIN (PART I)** *Judith Lombana, Vice President of Research, Grants Evaluation and Government Relations, Museum of Science and Industry* This workshop will creatively move attendees through the following topics: Enacting Grant Legislation; Who do you Know; Importance of the Program Officer; Timeliness; Budget terminology; Keeping track of the dollars; Determining indirect costs; the Difference between sub-awards and contractors; Staying competitive. *Beginner, Intermediate, Advanced*

**10:45-12:00 noon**

**COLLABORATION: A CASE STUDY** *Lee Ann Lowery, Assistant City Manager, City of Gainesville* The Orange County Citizens' Commission for Children awarded funding for government and nonprofit agencies for prevention programs for children using a categorical allocation approach. This workshop provides a case study on how funding was re-engineered to implement a collaborative, outcome-based approach called the Family Support Model. *Beginner, Intermediate, Advanced*

**WHAT DOES AMERICAN IDOL HAVE TO DO WITH GRANT WRITING?** *Richard Dillard, Consultant, Resource Consulting Group* Your "Story" determines if your grant request goes into the "DEAD" file (90%) or the "WOW!" file (10%). The application of American Idol principles will help make your story a winner and also prepare you for the \$30 trillion being passed to a new generation of donors. *Beginner, Intermediate, Advanced*

**GOVERNMENT GRANTS- CHANGING THE WAY ORGANIZATIONS WIN (PART II)** *Judith Lombana, Vice President of Research, Grants, Evaluations and Government Relations, Museum of Science and Industry*

**THE FUNDERS ARE COMING! THE FUNDERS ARE COMING!** *Judy Bennett, Grants Administrator, City of St. Cloud* Relax! Take a deep breath. Learn how to prepare for successful site visits- prepare being the key word. Judy will also share insights from various funding organizations and what they want when they do site visits. *Beginner, Intermediate*

**LEARNING FROM THE EXPERTS** *Lee Bailey, Brevard Community College; Jeannie Floyd, Orange County Public Schools; Karen Cole, Boys & Girls Clubs; Jan Tunnell, Tunnell & Associates* Do you take part in the hard fought battles being waged in today's grantsmanship arena? If you do, you'll want to join an accomplished panel of experts disclosing exactly what funders seek in a grant proposal- as well as the pitfalls guaranteed to send your proposal speeding to the rejection pile. You will leave this session with knowledge for devising strategies certain to connect with the folks who control grant dollars. Capture your piece of the billion dollar funding pie! *Beginner, Intermediate*

**CLICKING FOR DOLLARS** *Emily Furlong, Senior Program Manager, Rollins College Philanthropy & Nonprofit Leadership Center* This session will guide you through the online world of funding possibilities. Learn tips for searching the Foundation Center, Guidestar, and other websites to find your next grant funding source. *Beginner*

**2:45-4:00 p.m.**

**THE OUTSIDE EVALUATION- THE LOVE-HATE RELATIONSHIP** *Hillary Knepper, University of Central Florida* At the end of this presentation participants should have an understanding of the benefits of utilizing outside evaluators and the reasons for conducting external evaluations. The workshop will also provide participants with a basic template of what to anticipate with external evaluators and decisions that must be made in selecting an external evaluator. *Intermediate*

**RESEARCHING K-12 EDUCATION STATE AND FEDERAL FUNDING OPPORTUNITIES** *Jeanne Floyd & Teresa Douglas Shipley, Orange County Public Schools* Learn tips and techniques for researching potential funding sources in support of educational projects. In addition to demonstrating on-line links to information on state and federal funding, including programs of interest, the presenters will share updates on the status of state and federal funding for education. If new information is available by the conference, they will discuss the reauthorization of No Child Left Behind. *Beginner, Intermediate, Advanced*

**YOU'VE WORKED TOO HARD TO HEAR "WHOOFS!" PROOFREADING ESSENTIALS:** *LaRita Jacobs, University of Central Florida* This workshop will help you improve your writing by teaching the skills that will help you proofread accurately and efficiently. You'll receive training in visual perception and learn how to select the proofreading technique most appropriate to the material. *Beginner, Intermediate, Advanced*

# 10th Annual Grant Professionals Network Conference

March 15-16, 2007



## REGISTRATION:

	GPN Members	Non-GPN Members
Registration <u>Before</u> February 26, 2007	<b>\$198.00</b>	\$225.00
Registration <u>After</u> February 26, 2007	<b>\$225.00</b>	\$252.00

Are you a Member of the Grant Professionals Network? YES or NO

Name \_\_\_\_\_ Email \_\_\_\_\_

Organization/Agency \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Daytime Phone \_\_\_\_\_ Fax \_\_\_\_\_

Fees for the GPN Conference can be paid with a check, money order, agency purchase order, Visa, MasterCard or Discover. **If you would like to pay by credit card please have the cardholder contact our office at 407-235-3960 to provide the credit card information.**

Please mail this form along with payment to: **University of Central Florida, Florida Institute of Government, 36 W. Pine Street, Suite 204, Orlando, FL 32601-2612.** Make checks payable to the University of Central Florida. If paying with a credit card or agency purchase order you may fax this form to 407-235-3960.

Check Enclosed for \$ \_\_\_\_\_ Agency P.O No. # \_\_\_\_\_

Please provide a copy of the P.O.

Special Dietary Requirements (must be received by March 1, 2007) \_\_\_\_\_

**Please check the workshops you will attend**

Thursday, March 15, 2007	Friday, March 16, 2007
<p><b><u>9:30-10:45 a.m.</u></b></p> <p><input type="checkbox"/> Why Certify Competency? Or, Can't We Just Get Grants?</p> <p><input type="checkbox"/> Budget Development for Right Brained People</p> <p><input type="checkbox"/> Basic Grant Writing: Be Compelling (Part I)</p> <p><b><u>11:00 a.m.- 12:15 p.m.</u></b></p> <p><input type="checkbox"/> Logic Models: How to Create a "Bird's Eye View" of your Program</p> <p><input type="checkbox"/> Grants Compliance Requirements- How to Keep Your Grant Once You Have It</p> <p><input type="checkbox"/> Basic Grant Writing: Goals, Outcomes, Outputs... Oh My! (Part II)</p> <p><b><u>1:45-3:00 p.m.</u></b></p> <p><input type="checkbox"/> HUD- Increasing your Capacity to compete for grants</p> <p><input type="checkbox"/> Grant Assistance from your U.S. Senator and House Members</p> <p><input type="checkbox"/> Ethics for the Grant Professional</p> <p><b><u>3:15-4:30 p.m.</u></b></p> <p><input type="checkbox"/> <i>Winning Strategies for Developing Grant Proposals</i>, Dr. Bev Browning</p>	<p><b><u>9:30-10:30 a.m.</u></b></p> <p><input type="checkbox"/> Organizing/Managing the Grant Office</p> <p><input type="checkbox"/> It's OK to Have Too Much Fun</p> <p><input type="checkbox"/> Government Grants- Changing the Way Organizations Win (Part I)</p> <p><b><u>10:45-12:00 noon</u></b></p> <p><input type="checkbox"/> Collaboration- A Case Study</p> <p><input type="checkbox"/> What Does American Idol Have to Do with Grant Writing?</p> <p><input type="checkbox"/> Government Grants- Changing the Way Organizations Win Part II)</p> <p><b><u>1:15-2:30 p.m.</u></b></p> <p><input type="checkbox"/> The Funders are coming! The Funders are coming!</p> <p><input type="checkbox"/> Learning from the Experts</p> <p><input type="checkbox"/> Clicking for Dollars</p> <p><b><u>2:45-4:00 p.m.</u></b></p> <p><input type="checkbox"/> The Outside Evaluation- The Love-Hate Relationship</p> <p><input type="checkbox"/> Researching K-12 Education State &amp; Federal Funding Opportunities</p> <p><input type="checkbox"/> You've Worked so hard to hear: "Whoops!" Proofreading Essentials</p>

## **MAKE HOTEL RESERVATIONS**

The Fairfield Inn by Marriott

5614 Vineland Road, Orlando, FL 32819

Call for Reservations: 1-800-228-2800

Special Rate of \$114.00 per night

Deadline to receive this rate: *March 1, 2007*

Located 5.9 Miles from the Rosen College

- Complimentary deluxe continental breakfast with hot and cold items served daily
- Complimentary hi-speed internet in guest rooms (Wireless in public areas)
- Multiple telephones conveniently located in each guest room with free local phone calls
- Free in-room movie channels
- A complimentary copy of USA Today each morning Monday through Friday
- 24-hour complimentary coffee and tea served in the lobby

A limited number of rooms with special rates are being held for March 14-16 at the Fairfield Inn by Marriott. Reservation and payment of hotel accommodations are the responsibility of each attendee. Identify yourself as part of the Grant Professionals Network Conference when making reservations.

## **CONFERENCE LOCATION:**

Rosen College of Hospitality Management  
9907 Universal Blvd., Orlando, Florida 32819  
**407-903-8000.**

**CONFERENCE FEE:** Received on or before February 26, 2007: Members \$198.00, Non-members \$225.00. Received after February 26, 2007: Members \$225.00, Non-members \$252.00. Please see registration form for payment options.

**FEES INCLUDE:** Continental Breakfast, Lunch, and breaks each day. On-site conference parking is free.

Please contact the Florida Institute of Government at UCF if you require any aid as provided by the Americans With Disabilities Act 407-235-3960.

**REFUND POLICY:** Cancellations **MUST** be done in writing prior to March 8, 2007. A refund will be issued to the payer minus a \$20.00 administrative fee. No refunds will be given after March 8, 2007.

Continuing Education Credits are awarded for completion of conference.

**Please contact the Florida Institute of Government at UCF with any questions: (407) 235-3960 or Fax (407) 317-7750.**



*John Scott Dailey*  
Florida Institute of Government  
36 West Pine Street  
Orlando, Florida 32801-2612

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