

Vehicle Painting and Body Repair Services

	Vendors>	Bales & Langley Body & Paint Shop Inc.	Coach Crafters Inc.	Waynes Paint & Body	
	Location>	Mount Dora, FL	Tavares, FL	Leesburg, FL	
Acknowledged Addenda					
Description	UOM	Unit Price	Unit Price	Unit Price	
Autos/SUVs/Vans/Light Trucks					
1	Body repair labor rate	Hour	\$44.00	NB	\$44.00
2	Metal fabrication/welding labor rate	Hour	\$48.00	NB	\$46.00
3	Painting labor rate	Hour	\$44.00	NB	\$44.00
4	Mechanical repair labor rate	Hour	\$65.00	NB	\$70.00
5	Frame repair labor rate	Hour	\$44.00	NB	\$44.00
6	Paint materials markup (cost + %)	Percent	\$35.00 per paint hr	NB	\$24.00 per paint hr
7	Factory/repair parts markup (cost + %)	Percent	30%	NB	25%
8	Body materials markup (cost + %)	Percent	\$35.00 per paint hr	NB	25%
9	Towing service (8 am - 5 pm)	Mile	\$55.00 + \$3.50/mile	NB	\$125.00 + \$3.00/mile
10	Towing service (after hrs / emergency)	Mile	\$55.00 + \$3.50/mile	NB	\$125.00 + \$3.00/mile
11	Vehicle delivery service	Mile	\$0.00	NB	\$0.00
12	Miscellaneous shop charge	Each	\$15.00	NB	\$5.00
13	Environmental charge	Each	\$10.00	NB	\$5.00
14	Disposal fees	Each	-	-	\$1.00
15	Other fee	Each	-	-	-
16	Other fee	Each	-	-	-
Medium/Heavy Trucks and Equipment					
17	Body repair labor rate	Hour	Med-\$55.00 / Hvy-\$70.00	NB	\$50.00
18	Metal fabrication/welding labor rate	Hour	Med-\$65.00/Hvy-\$70.00	NB	\$50.00
19	Painting labor rate	Hour	Med-\$55.00 / Hvy-\$70.00	NB	\$50.00
20	Mechanical repair labor rate	Hour	Med-\$70.00/Hvy-\$90.00	NB	\$70.00
21	Frame repair labor rate	Hour	\$125.00	NB	\$50.00
22	Paint materials markup (cost + %)	Percent	\$35.00 per paint hr	NB	\$24.00 per paint hr
23	Factory/repair parts markup (cost + %)	Percent	30%	NB	25%

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24	Body materials markup (cost + %)	Percent	\$35.00 per paint hr	NB	25%
25	Towing service (8 am - 5 pm)	Mile	\$175.00 + \$5.00 per mile	NB	\$150.00 + \$4.00/mile
26	Towing service (after hrs / emergency)	Mile	\$175.00 + \$5.00 per mile	NB	\$150.00 + \$4.00/mile
27	Vehicle delivery service	Mile	\$0.00	NB	\$0.00
28	Miscellaneous shop charge	Each	\$50.00	NB	\$5.00
29	Environmental charge	Each	\$15.00	NB	\$5.00
30	Disposal fees	Each	\$15.00	NB	\$1.00
31	Other fee	Each	-	-	-
32	Other fee	Each	-	-	-
	Buses				
33	Body repair labor rate	Hour	\$65.00	\$78.00	\$65.00
34	Metal fabrication/welding labor rate	Hour	\$65.00	\$78.00	\$65.00
35	Painting labor rate	Hour	\$65.00	\$78.00	\$65.00
36	Mechanical repair labor rate	Hour	\$75.00	\$78.00	\$70.00
37	Frame repair labor rate	Hour	\$125.00	\$78.00	\$65.00
38	Paint materials markup (cost + %)	Percent	\$35.00 per paint hr	20%	\$24.00 per paint hr
39	Factory/repair parts markup (cost + %)	Percent	30%	20%	25%
40	Body materials markup (cost + %)	Percent	\$35.00 per paint hr	20%	25%
41	Towing service (8 am - 5 pm)	Mile	\$175.00 + \$5.00 per mile	\$3.50	\$250.00 + \$5.00/mile
42	Towing service (after hrs / emergency)	Mile	\$175.00 + \$5.00 per mile	\$7.00	\$250.00 + \$5.00/mile
43	Vehicle delivery service	Mile	\$0.00	\$3.00	\$0.00
44	Miscellaneous shop charge	Each	\$50.00	\$0.00	\$10.00
45	Environmental charge	Each	\$15.00	\$0.00	\$5.00
46	Disposal fees	Each	\$15.00	\$25.00	\$1.50
47	Other fee	Each	-	-	-
48	Other fee	Each	-	-	-
	NOTES:				
	<i>This pricing comparison is for informational purposes.</i>				
	<i>No quantities are included on this tabulation as this is an indefinite quantity contract.</i>				