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Vendors shall complete and return all information requested in Section 9.0. Failure to submit the bid response by the specified time and date will result in rejection of bid. Failure to sign the bid response may be cause for rejection of the bid.
1.0 PURPOSE OF BID
The purpose of this Invitation to Bid (ITB) is to solicit competitive sealed bids from AUTHORIZED DISTRIBUTOR AND INSTALLERS OF RBH USA, INC. for the purchase, installation, repair or upgrade of RBH ACCESS CONTROL SYSTEMS for Lake County Board of County Commissioners on an on-call basis.

1.1 SCOPE OF WORK
Refer to Exhibit A – Scope of Work for full details.

1.2 EXHIBITS
Exhibit A – Scope of Work
Exhibit B – Insurance Requirements
Exhibit C – Review the Lake County General Terms and Conditions page dated 10/10/2019.
Exhibit D – Facilities Sample Agreement

1.3 ATTACHMENTS
Attachment 1 – Bid Submittal Form
Attachment 2 – Pricing Sheet
Attachment 3 – Reference Form

2.0 POINT OF CONTACT
The Contracting Officer listed in this Section is the official point of contact for this solicitation. Direct any and all inquiries concerning this solicitation directly to:

Sandra Rogers, CPPB, Senior Contracting Officer
Telephone: 352-343-9839
Fax : 352.343.9473
E-mail: srogers@lakecountyfl.gov

3.0 PROPOSED SCHEDULE
03/06/2020...................... Invitation to Bid Available
03/25/2020...................... Last Day to Receive Written Questions
04/08/2020...................... Bid Closing Date

4.0 QUESTIONS, EXCEPTIONS, AND ADDENDA
Vendors should carefully examine this solicitation package including the Lake County General Terms and Conditions page. All communication, inquiries, or requests for exceptions are to be directed to the Contracting Officer listed in Section 2.0. The last day for questions or requests for exceptions is 03/25/2020. An addendum may be issued in response to any inquiry received, which changes or clarifies the terms, provisions, or requirements of the solicitation. No answers given in response to questions submitted will be binding upon this solicitation unless released in writing as an addendum to the solicitation and posted on the Lake County Formal Bid site for this solicitation. Where there appears to be a conflict between this solicitation and any addenda, the last addendum issued will prevail.

It is the Vendor’s responsibility to ensure receipt of all addenda and any accompanying documentation. Failure to acknowledge each addendum may prevent the proposal from being considered for award.
Process clarification or procedure questions may be asked at any time to the Contracting Officer.

5.0 **TERM OF CONTRACT**
The Contract will be awarded for an initial one (1) year term with the option for four (4) subsequent one (1) year renewals. Renewals are contingent upon mutual written agreement.

The Contract will commence upon the first day of the next calendar month after Board approval. The Contract remains in effect until completion of the expressed and implied warranty periods.

Contract prices resultant from this solicitation will prevail for the full duration of the Contract unless otherwise indicated elsewhere. Prior to completion of each exercised term, the County may consider an adjustment to price based on changes as published by the U.S. Department of Labor, Bureau of Labor Statistics. Refer to Exhibit A – Scope of Services. It is the Contractor’s responsibility to request in writing any pricing adjustment under this provision.

6.0 **METHOD OF PAYMENT**
The Contractor must submit an accurate invoice to the County’s using department. The date of the invoice must be after delivery but no more than thirty (30) calendar days after delivery. Invoices must reference the: purchase or task order, delivery date, delivery location, and corresponding packing slip or delivery ticket signed by a County representative at the time of acceptance. Failure to submit invoices in the prescribed manner will delay payment.

Payments will be tendered in accordance with the Florida Prompt Payment Act, Part VII, Chapter 218, Florida Statutes. The County will remit full payment on all undisputed invoices within forty-five (45) days from receipt by the appropriate County using department. The County will pay interest not to exceed one percent (1%) per month on all undisputed invoices not paid within thirty (30) days after the due date.

7.0 **METHOD OF AWARD**
Each Bid submittal will be evaluated for conformance as responsive and responsible using the following criteria:

A. Proper submittal of ALL documentation as required by this Bid. (Responsive)
B. The greatest benefits to Lake County as it pertains to: (Responsible)
   1. Total Cost;
   2. Delivery;
   3. Vendor must be an authorized distributor and installer of RBH USA, Inc.
   4. Vendor shall have an provide Certified Electrical Contractor (EC) License. A Low Voltage Contractors (ES) or Registered Electrical Contractor (ER) License is not acceptable.
   5. Past Performance. In order to evaluate past performance, all Vendors are required to submit a list of three (3) verifiable references/relevant projects completed within the last three (3) years that are the same or similar in magnitude to this ITB. The County may be listed as a reference. Use Attachment 3 – References Form;
   6. All technical specifications associated with this Bid;
   7. Financial Stability: A Dun and Bradstreet report may be used by the County to evaluate Vendor’s financial stability. All Vendors shall be prepared to supply a
financial statement upon request, preferably a certified audit of the last available fiscal year.

Awards will be made to the lowest responsive, responsible, Vendor whose Bid represents the best overall value to the County when considering all evaluation factors.

The County reserves the right to make awards on a lowest price basis by individual item, group of items, all or none, or a combination; with one or more Vendors; to reject any and all offers or waive any minor irregularity or technicality in bids received.

Bids received before the date and time listed will be opened, recorded, and accepted for consideration. Vendors’ names will be read aloud and recorded. Bids will be available for inspection during normal business hours in the Office of Procurement Services thirty (30) calendar days after the bid due date or after recommendation of award, whichever occurs first.

8.0 DELIVERY OF BID

DO NOT RESPOND TO THIS SOLICITATION ON-LINE. All Bids must be sealed and clearly marked with BID: **20-0445, RBH ACCESS CONTROL SYSTEMS**, and firm name.

Bids must be received by the Lake County Office of Procurement Services, Room 441, Fourth Floor, 315 W. Main Street, Tavares, FL 32778-7800, no later than 3:00 P.M., Eastern time on **04/08/2020**. Bids received after this time, regardless of circumstance, will not be considered.

A response will not be accepted if received in the Office of Procurement Services after the official due date and time regardless of when or how it was received by the Lake County Clerk of Court Mail Receiving Center. Allow sufficient time for transportation and inspection.

All Bids must be sealed and delivered to (faxes/e-mails will not be accepted):

**Hand Delivery:**

LAKE COUNTY PROCUREMENT SERVICES  
315 W. MAIN STREET  
4TH FLOOR, ROOM 441  
TAVARES, FLORIDA 32778

Sealed Bids delivered by a third-party carrier (U.S. Postal Service, FedEx, UPS, etc.) are opened and inspected by the Lake County Clerk of the Circuit Court Mail Receiving Center in an off-site controlled facility prior to delivery to the Office of Procurement Services.

**United States Postal Service (USPS).** Allow additional days for transportation and inspection:

LAKE COUNTY PROCUREMENT SERVICES  
PO BOX 7800  
TAVARES, FL 32778-7800

**Third Party Carrier (FedEx, UPS, etc).** Allow an additional day for transportation and inspection:

LAKE COUNTY PROCUREMENT SERVICES  
MAIL RECEIVING CENTER  
313 SOUTH BLOXHAM AVENUE
9.0 SUBMITTAL REQUIREMENTS

Vendors must complete and return all information requested in this ITB document.

Bid submission indicates a binding offer to the County and agreement of the terms and conditions referenced in this Invitation to Bid.

Do not make any changes to the content or format of any form without County permission. All information must be legible. The person signing the Bid must initial any corrections made. The Bid must be signed by an official authorized to legally bind the firm to its provisions. Include a memorandum of authority signed by an officer of the company if the signor is not listed as a corporate officer on the firm’s SunBiz registration or corporate documents.

Vendor must submit one (1) signed original and one (1) complete electronic copy (on a CD or USB flash drive) in a sealed package marked 20-0445, RBH ACCESS CONTROL SYSTEMS and delivered to the Office of Procurement Services no later than the official bid due date and time. Any bid received after this time will not be considered and will be returned unopened. The County is not liable or responsible for any costs incurred by any Vendor in responding to this ITB including, without limitation, costs for product or service demonstrations if requested.

Submittal must include:

- Completed Attachment 1 – Bid Submittal Form;
- Include a completed W-9 form;
- Completed Addenda issued subsequent to the release of this solicitation must be signed and returned with the firm’s Bid. Failure to return signed addenda may be cause for Bid to be considered non-responsive;
- Completed Attachment 2 – Pricing Sheet;
- Completed Attachment 3 – Reference Form;
- Business Tax Receipt;
- Proof of insurance or evidence of insurability at levels in Exhibit B – Insurance Requirements;
- Copy of Certified Electrical Contractor (EC) License.
- Proof from RBH USA, Inc. showing vendor is an authorized distributor and installer of RBH USA, Inc.

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