

PERCONTI DATA SYSTEMS, INC.
Maintenance and Support Agreement CY2014

This Maintenance and Support Agreement is made and entered into by and between Perconti Data Systems, Inc., hereinafter referred to as "Support Vendor", and a licensee of the Perconti Data Systems, Inc. Licensed Program, hereinafter referred to as "Customer". This Agreement is considered binding upon full payment by Customer of the proper Perconti Data Systems, Inc. maintenance invoice.

WITNESSETH:

WHEREAS, the Customer has purchased a license to one or more modules of the computer system henceforth referred to as "Licensed Program". The Customer has obtained a non-exclusive, non-transferable license to use certain computer software (the "Licensed Program") on certain terms and conditions; and

WHEREAS, Support Vendor has, as the owner of the Licensed Program, the source code and other support documentation for the Licensed Program and has the requisite authorization to have access to the Licensed Program in Customer's possession and to make and offer to Customer the maintenance modifications, enhancements, and new releases provided for herein; and

WHEREAS, Support Vendor desires to offer Customer certain services with respect to the Licensed Program on the terms and conditions set forth herein;

NOW THEREFORE, in consideration of the promises hereof, and the mutual obligations herein, the parties hereto, intending to be legally bound, hereby agree as follows:

Definitions

For the purposes of this Agreement, the following definitions shall apply to the respective capitalized terms:

"Licensed Program." The computer software henceforth referred to as **CD-Plus**. Including any extracts from such software, derivative works of such software, or collective works constituting such software (such as subsequent Releases) to the extent offered to Customer under this Agreement or the License Agreement.

"Agreement Term." The Agreement Term shall begin upon full payment of the maintenance invoice and end on December 31, 2014.

"Normal Working Hours." The hours between 8:30A.M. and 5:00P.M. Eastern Time on the days Monday through Friday, excluding regularly scheduled holidays of Support Vendor.

"Releases." New versions of the Licensed Program, which new versions may include both Program Corrections and Enhancements.

"Approved Interface." The online support programs and mechanism by which the Support Vendor accesses the Licensed Programs installed at the Customer's location. All Approved Interfaces will be listed on the Support Vendor's web site (www.perdasys.com). Customers may submit programs to the Support Vendor for approval and addition to the list. Addition to the Approved Interface list is at the sole discretion of the Support Vendor. The Support Vendor will make available at least one Approved Interface solution which will cost the Customer less than \$199.

Scope of Services

During the Agreement Term, Support Vendor shall render the following services in support of the Licensed Program, during Normal Working Hours.

- Support Vendor shall maintain a telephone hot line and email address that allows Customer to report system problems and seek assistance in use of the Licensed Program.

- Support Vendor shall provide responsive support and maintenance by providing availability during Normal Working Hours with a goal of no longer than four (4)-hour response time. Support Vendor shall provide modem or Internet support.
- Support Vendor shall be responsible for using all reasonable diligence in correcting verifiable and reproducible program errors when reported to Support Vendor in accordance with Support Vendor's standard reporting procedures. Support Vendor shall, upon verifying that such an error is present, initiate work in a diligent manner toward development of a correction or "fix".
- Support Vendor may, from time to time, offer Program Enhancements to its customers, generally for an additional charge.
- Subject to space availability, Customer may enroll its employees in Support Vendor's training classes, held at Support Vendor's facility, for regular or advanced training.
- Support Vendor shall consider and evaluate the development of Program Enhancements for the specific use of Customer and shall respond to Customer's requests for additional services pertaining to the Licensed Program (including, without limitation, data conversion and report-formatting assistance), provided that such assistance, if agreed to be provided, shall be subject to supplemental charges mutually agreed to by Support Vendor and Customer.
- Customer shall be responsible for procuring, installing, and maintaining all equipment, telephone lines, communications interfaces, and other hardware (other than the hardware constituting the program control center maintained at Support Vendor's facilities) necessary to operate the Licensed Software and to obtain from Support Vendor the services called for by this Agreement.
- Customer shall provide an online interface according to the specifications of the Support Vendor. Customer will permit access to system via online interface as required by Support Vendor. Failure to provide online access via an Approved Interface will result in suspension of the customers maintenance for the current month and forfeiture of that month's maintenance hours. No refunds of maintenance fees will be provided and no rollover of maintenance hours will occur. Support Vendor will inform Customer of any such situation and allow the Customer 2 business days to correct the situation, prior to suspension.

Support Vendor will provide support for a set number of hours per month according to the published maintenance schedule (available upon request) and selected by the customer. These hours will be based on a rolling average. Customer and Vendor will work together to establish support priorities.

Fees and Charges

Customer shall pay the Support Vendor for the services of this Agreement an amount set forth in the Maintenance Invoice. Fees are due within thirty (30) days from the start of the agreement. All Fees paid for this agreement are nonrefundable. All Fees must be paid in full, no partial payments will be considered valid.

Customer shall pay Support Vendor for **additional services** its fees and charges based on the Perconti rate schedule (available upon request). Support Vendor reserves the right to change its rate schedule from time to time, provided that no such change will be effective until at least sixty (60) days after Support Vendor has given Customer notice of such change.

Support Vendor shall invoice Customer at the beginning of each calendar month for all fees and charges accrued, and all reimbursable expenses incurred, during the previous month, and Customer shall pay the invoiced amount immediately upon receipt of such invoice. Any amount not paid within 45 days after the invoice date shall bear interest at the lesser of one percent per month or the highest rate allowed by applicable law.

Proprietary Rights

To the extent that Support Vendor may provide Customer with any Error Corrections or Enhancements or any other software, including any new software programs or components, or any compilations or derivative works prepared by Support Vendor (collectively, "Vendor Programs"), Customer may

- install one set of the Vendor Programs, in the most current form provided by Support Vendor, in Customer's own facility;

- use such Vendor Programs in connection with the Licensed Programs, and in a manner consistent with the requirements of the Agreement, for purposes of serving Customer's internal business needs; and
- make copies of the Vendor Programs in machine readable form for nonproductive backup purposes only. Customer may not use, copy or modify the Vendor Programs, or any copy, adaptation, transcription, or merged portion thereof, except as expressly authorized by Support Vendor. Customer's rights shall remain in effect for so long as Customer is authorized to use the Licensed Programs under the License Agreement. Upon termination of such License Agreement, Customer shall return or destroy the Vendor Programs, and returning the Vendor Programs in the manner required by the License Agreement shall be sufficient for such purpose.

The Vendor programs are and shall remain the sole property of Support Vendor, regardless of whether Customer, its employees, or contractors may have contributed to the conception of such work, joined in the effort of its development, or paid Support Vendor for the use of the work product. Customer shall not assert any right, title or interest in such works, except for the non-exclusive right of use granted to Customer at the time of its delivery or on-site development.

Disclaimer of Warranty and Limitation of Liability

EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, SUPPORT VENDOR EXPRESSLY DISCLAIMS ANY AND ALL WARRANTIES CONCERNING THE LICENSED PROGRAM OR THE SERVICES TO BE RENDERED HEREUNDER, WHETHER EXPRESS OR IMPLIED, INCLUDING (WITHOUT LIMITATION) ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

In no event shall Support Vendor's cumulative liability for any claim arising in connection with this Agreement exceed the total fees and charges paid to Support Vendor by Customer under this Agreement within the last twelve (12) months. In no event shall Support Vendor be liable for any indirect, consequential, special, exemplary, or incidental damages of whatever kind and however caused, even if Support Vendor knew or should have known of the possibility of such damages.

Termination

This Agreement may be terminated as follows:

- This Agreement shall terminate on December 31 of any calendar year.
- This Agreement shall immediately terminate upon the termination of the License Agreement.
- Failure to pay any proper invoice within 30 days or notify the Vendor within 15 days of a valid reason to withhold payment shall be cause for termination of this Agreement by the Support Vendor, at the Support Vendor's option. Partial payments will not cure a breach for non-payment.
- This Agreement may be terminated by either party upon 30 days prior written notice if the other party has materially breached the provisions of this Agreement and has not cured such breach within such notice period.

Following termination of this Agreement, Support Vendor shall immediately invoice Customer for all accrued fees and charges and all reimbursable expenses, and Customer shall pay the invoiced amount immediately upon receipt of such invoice. Customer may continue to use any work supplied to Customer by Support Vendor for the remaining term of the License Agreement. All fees paid for maintenance are non-refundable. Any amount not paid within 45 days after the due date shall bear interest at the lesser of one percent per month or the highest rate allowable by applicable law. Termination of this Agreement by either party does not relieve Customer of its obligation to pay all proper invoices.

Miscellaneous

Each party acknowledges that it has read this Agreement, understands it, and agrees to be bound by its terms. The parties further agree that this is the complete and exclusive statement of the agreement of the parties with respect to the subject matter hereof and that it supersedes and merges all prior proposals, understandings, and agreements, whether oral or written, between the parties with respect to the subject matter hereof. Specifically, this Agreement supercedes all previous Maintenance Agreements. This Agreement may not be modified except by a written instrument duly executed by the parties hereto. This Agreement will be considered binding and in full effect upon full payment of the maintenance invoice. Partial payment of the maintenance invoice will not place this Agreement into effect.

This Agreement and the parties' obligations hereunder shall be governed, construed, and enforced in accordance with the laws of the State of Florida.

The Customer and Support Vendor expressly agree that any claim or controversy arising out of or relating to this agreement, or breach thereof, shall be settled by arbitration before an arbitrator or arbitrators and in accordance with the Commercial Arbitration Rules of the American Arbitration Association, and any judgment upon the award rendered by the arbitrator(s) may be entered in any Court having jurisdiction thereof. The parties agree that all

arbitration arising out of this agreement shall take place in Pinellas County, Florida. The parties also agree that the prevailing party in any arbitration shall be entitled to reimbursement of attorney's fees.

In the event that any provision of this Agreement is held invalid, illegal, or unenforceable, the remaining provisions shall be enforced to the maximum extent permitted by applicable law.

Neither party may assign its rights or duties under this Agreement without the prior written consent of the other party, except to a successor of the licensed program.

The waiver by either party of any term or condition of this Agreement shall not be deemed to constitute a continuing waiver thereof not of any further or additional right that such party may hold under this Agreement.

This Agreement shall not be construed more favorably to one party than the other.

Notices

Any notice required or permitted to be made or given by either party under this Agreement shall be made in writing and delivered postage prepaid, addressed as set forth below or to such other address as a party shall designate by written notice given to the other party.

Support Vendor: Agreements
 Perconti Data Systems, Inc.
 100 2ND AVE S, STE 101-S
 ST PETERSBURG, FL 33701

Customer: Customer Name
 The same address to which the maintenance invoice was delivered.

PERCONTI DATA SYSTEMS, INC.
Maintenance and Support Agreement

This Maintenance and Support Agreement is made and entered into this First day of October, 1996, by and between Perconti Data Systems, Inc., hereinafter referred to as "Support Vendor", and Lake County Board of County Commissioners, hereinafter referred to as "Customer,"

WITNESSETH:

WHEREAS, the Customer has purchased a license to one or more modules of the computer system henceforth referred to as "Licensed Program". The Customer has obtained a non-exclusive, non-transferable license to use certain computer software in object code form and related user documentation (the "Licensed Program") on certain terms and conditions; and

WHEREAS, Support Vendor has, as the owner of the Licensed Program, the source code and other support documentation for the Licensed Program and has the requisite authorization to have access to the Licensed Program in Customer's possession and to make and offer to Customer the maintenance modifications, enhancements, and new releases provided for herein; and

WHEREAS, Support Vendor desires to offer Customer certain services with respect to the Licensed Program on the terms and conditions set forth herein;

NOW THEREFORE, in consideration of the premises hereof, and the mutual obligations herein, the parties hereto, intending to be legally bound, hereby agree as follows:

Section 1

Definitions

For the purposes of this Agreement, the following definitions shall apply to the respective capitalized terms:

1.1 "Licensed Program." The computer software described in Attachment A and henceforth referred to as **CD-Plus**. Including any extracts from such software, derivative works of such software, or collective works constituting such software (such as subsequent Releases) to the extent offered to Customer under this Agreement or the License Agreement.

1.2 "Agreement Term." An initial period of 1 year, commencing on the date of the final implementation and acceptance of the **CD-Plus** System, described in Exhibit A. The Agreement Term shall automatically renew for successive periods of one year each unless and until terminated pursuant to Section 6 hereof. The second year may be prorated to expire on September 30 to allow for concurrence with the Customer's fiscal year.

Faxed
3/14/05
mg

1.3 **"Error."** Any failure of the Licensed Program to conform in all material respects to the functional specifications for the Licensed Program published from time to time by Licensor. However, any nonconformity resulting from Customer's misuse or improper use of the Licensed Program or combining or merging the Licensed Program with any hardware or software not supplied by Licensor or Support Vendor, or not authorized to be so combined or merged by Licensor or Support Vendor, shall not be considered an Error.

1.4 **"Error Correction."** Either a software modification or addition that, when made or added to the Licensed Program, establishes material conformity of the Licensed Program to the functional specifications, or a procedure or routine that, when observed in the regular operation of the Licensed Program, eliminates the practical adverse effect on Customer of such nonconformity.

1.5 **"Enhancement."** Any modification or addition that, when made or added to the Licensed Program, materially changes its utility, efficiency, functional capability, or application, but that does not constitute solely an Error Correction. Enhancements may be designated by Support Vendor as minor or major, depending on Support Vendor's assessment of their value and of the function added to the pre-existing Licensed Program.

1.6 **"Normal Working Hours."** The hours between 8:30A.M. and 5:00P.M. on the days Monday through Friday, excluding regularly scheduled holidays of Support Vendor.

1.7 **"Releases."** New versions of the Licensed Program, which new versions may include both Error Corrections and Enhancements.

Section 2

Scope of Services

2.1 During the Agreement Term, Support Vendor shall render the following services in support of the Licensed Program, during Normal Working Hours.

a. Support Vendor shall maintain a telephone hot line that allows Customer to report system problems and seek assistance in use of the Licensed Program.

b. Support Vendor shall provide responsive support and maintenance by providing availability during Normal Working Hours with a goal of no longer than two (2)-hour response time. Support Vendor shall provide modem support.

c. Support Vendor shall be responsible for using all reasonable diligence in correcting verifiable and reproducible Errors when reported to Support Vendor in accordance with Support Vendor's standard reporting procedures. Support Vendor shall, upon verifying that such an Error is present, initiate work in a diligent manner toward development of an Error Correction. Following completion of the Error Correction, Support Vendor shall provide the Error Correction through a "temporary fix" consisting of sufficient programming and operating instructions to implement the Error Correction, and Support Vendor shall include the Error Correction in all subsequent Releases of the Licensed Program.

d. Support Vendor may, from time to time, offer major Enhancements to its customers, generally for an additional charge.

e. Subject to space availability, Customer may enroll its employees in Support Vendor's training classes, held at Support Vendor's facility, for regular or advanced training.

f. Support Vendor shall consider and evaluate the development of Enhancements for the specific use of Customer and shall respond to Customer's requests for additional services pertaining to the Licensed Program (including, without limitation, data conversion and report-formatting assistance), provided that such assistance, if agreed to be provided, shall be subject to supplemental charges mutually agreed to by Support Vendor and Customer.

Section 3

Fees and Charges

3.1 Customer shall pay the Support Vendor for the services set forth in Section 2 of this Agreement an amount of Four Thousand Dollars (\$4,000.00) for the system as described in Exhibit A. For subsequent annual terms, Support Vendor shall notify the Customer of any price increase prior to sixty (60) days from the end of the term. Such increase shall not exceed ten percent (10%) per year.

3.2 Customer shall pay Support Vendor for **additional services** its fees and charges based on the rate schedule set forth hereto in Exhibit B. Support Vendor reserves the right to change its rate schedule from time to time, provided that no such change will be effective until at least 60 days after Support Vendor has given Customer written notice of such change.

3.3 Support Vendor shall invoice Customer at the beginning of each calendar month for all fees and charges accrued, and all reimbursable expenses incurred, during the previous month, and Customer shall pay the invoiced amount immediately upon receipt of such invoice. Any amount not paid within 45 days after the invoice date shall bear interest at the lesser of one percent per month or the highest rate allowed by applicable law.

3.4 Customer shall be responsible for procuring, installing, and maintaining all equipment, telephone lines, communications interfaces, and other hardware (other than the hardware constituting the program control center maintained at Support Vendor's facilities) necessary to operate the Licensed Software and to obtain from Support Vendor the services called for by this Agreement.

Section 4

Proprietary Rights

4.1 To the extent that Support Vendor may provide Customer with any Error Corrections or Enhancements or any other software, including any new software programs or components, or any compilations or derivative works prepared by Support Vendor (collectively, "Vendor Programs"), Customer may

a. install one set of the Vendor Programs, in the most current form provided by Support Vendor, in Customer's own facility;

b. use such Vendor Programs in connection with the Licensed Programs, and in a manner consistent with the requirements of the Agreement, for purposes of serving Customer's internal business needs: and

c. make copies of the Vendor Programs in machine readable form for nonproductive backup purposes only. Customer may not use, copy or modify the Vendor Programs, or any copy, adaptation, transcription, or merged portion thereof, except as expressly authorized by Support Vendor. Notwithstanding Section 6 hereof, Customer's rights under this Section 4.1 shall remain in effect for so long as Customer is authorized to use the Licensed Programs under the License Agreement. Upon termination of such License Agreement, Customer shall return or destroy the Vendor Programs, and returning the Vendor Programs in the manner required by the License Agreement shall be sufficient for such purpose.

4.2 The Vendor programs are and shall remain the sole property of Support Vendor, regardless of whether Customer, its employees, or contractors may have contributed to the conception of such work, joined in the effort of its development, or paid Support Vendor for the use of the work product. Customer shall not assert any right, title or interest in such works, except for the non-exclusive right of use granted to Customer at the time of its delivery or on-site development.

Section 5

Disclaimer of Warranty and Limitation of Liability

5.1 EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, SUPPORT VENDOR EXPRESSLY DISCLAIMS ANY AND ALL WARRANTIES CONCERNING THE LICENSED PROGRAM OR THE SERVICES TO BE RENDERED HEREUNDER, WHETHER EXPRESS OR IMPLIED, INCLUDING (WITHOUT LIMITATION) ANY WARRANTY OR MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

5.2 In no event shall Support Vendor's cumulative liability for any claim arising in connection with this Agreement exceed the total fees and charges paid to Support Vendor by Customer within the last 12 months. In no event shall Support Vendor be liable for an indirect, consequential, special, exemplary, or incidental damages of whatever kind and however caused, even if Support Vendor knew or should have known of the possibility of such damages.

Section 6

Termination

6.1 This Agreement may be terminated as follows:

a. This Agreement shall immediately terminate upon the termination of the License Agreement.

b. This Agreement may be terminated by either party upon the expiration of the then-current term of this Agreement, provided that at least 30 days prior written notice is given to the other party;
or

c. This Agreement may be terminated by either party upon 30 days prior written notice if the other party has materially breached the provisions of this Agreement and has not cured such breach within such notice period.

6.2 Following termination of this Agreement, Support Vendor shall immediately invoice Customer for all accrued fees and charges and all reimbursable expenses, and Customer shall pay the invoiced amount immediately upon receipt of such invoice. Customer may continue to use any work supplied to Customer by Support Vendor for the remaining term of the License Agreement. Any amount not paid within 60 days after the include date shall bear interest at the lesser of one percent per month or the highest rate allowable by applicable law.

Section 7

Miscellaneous

7.1 Each party acknowledges that it has read this Agreement, understands it, and agrees to be bound by its terms. The parties further agree that this is the complete and exclusive statement of the agreement of the parties with respect to the subject matter hereof and that it supersedes and merges all prior proposals, understandings, and agreements, whether oral or written, between the parties with respect to the subject matter hereof. This Agreement may not be modified except by a written instrument duly executed by the parties hereto.

7.2 This Agreement and the parties' obligations hereunder shall be governed, construed, and enforced in accordance with the laws of the State of Florida.

7.3 In the event that any provision of this Agreement is held invalid, illegal, or unenforceable, the remaining provisions shall be enforced to the maximum extent permitted by applicable law.

7.4 Neither party may assign its rights or duties under this Agreement without the prior written consent of the other party, except to a successor of all or substantially all of its business and properties.

7.5 The waiver by either party of any term or condition of this Agreement shall not be deemed to constitute a continuing waiver thereof not of any further or additional right that such party may hold under this Agreement.

Section 8

Notices

Any notice required or permitted to be made or given by either party under this Agreement shall be made in writing and delivered by hand or by certified mail, postage prepaid, addressed as set forth below or to such other address as a party shall designate by written notice given to the other party.

Support Vendor: Salvatore Perconti, President
Perconti Data Systems, Inc.
8601 Fourth St. N., Suite 210
St. Petersburg, Fl 33702

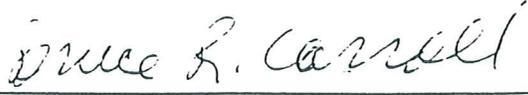
Customer: Lake County Board of County Commissioners
(Lake County Building Services)
315 West Main Street
Tavares, Florida 32778

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized representatives, on the date and year first above written.

Customer: LAKE COUNTY BOARD OF COUNTY COMMISSIONERS


William "Bill" H. Good, Chairman

ATTEST:


FOR Jim Watkins, Clerk of the Board of
County Commissioners

Date: December 5, 1996

APPROVED AS TO FORM & LEGALITY:


Sanford A. Minkoff, County Attorney

PERCONTI DATA SYSTEMS, INC.

By: 
Brian Perconti, Managing Consultant

Date: 12/1/96

Detail Cost Summary

Phase I

CD-Plus Software	
Base, Permitting and Code Enforcement	
20 user license	\$ 27,500.00
optional Automated Inspections submodule	\$ 2,500.00
(includes software maintenance through 9-30-96)	
Vetrol A.I.R.S (2 line, 2 PC system)	\$ 17,500.00
Functional Review	\$ 2,500.00
Training	\$ 7,500.00
Data Conversion	\$ 3,500.00
Installation & Production Support	\$ 2,500.00

Phase I	Total	\$ 63,500.00
	Annual Maintenance (Phase I)	\$ 5,600.00

Phase II - (Optional)

CD-Plus Software	
Development Review, Growth Management,	
and Occupational License	\$ 37,500.00
with additional 10 users (4 modules)	\$ 12,500.00
(includes software maintenance through 9-30-96)	
Functional Review	\$ 5,000.00
Integrate DR & GM to Permitting	\$ 5,000.00
Training	\$ 7,500.00
Data Conversion	\$ 3,500.00
Installation & Production Support	\$ 2,500.00

Phase II	Total	\$ 73,500.00
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Grand Total, both phases	\$ 137,000.00
Annual Maintenance (Phase I & II)	\$ 9,600.00

Authorized Signature  Date 6/23/95
Salvatore Perconti, President

Perconti Data Systems, Inc.
8601 Fourth Street North, Suite 210
Saint Petersburg, Florida 33702

Ongoing Support and Maintenance

Merely by referencing our client list, it is obvious that we can and do support our customers all over the state. Our annual maintenance fee is determined by the number of modules installed and the number of users on your license. There is never any penalty for a customer being too far from our offices. We have customers in Dade, Broward, Palm Beach, Lee, Charlotte, Sarasota, Glades, Okeechobee, Highlands, Indian River, Flagler, Polk, Hillsborough, and Pinellas Counties.

Our methods for on-line support have been proven over the past 8 years. We have continually upgraded our support program and methods to provide both economical and efficient service to our customers.

As discussed previously, we have continued to upgrade our applications. More importantly, we have made these upgrades available to our existing customers at a cost far below the market pricing. We support our customers with Newsletters, User Conferences, and by supporting their professional organizations. We are always researching new programs, hardware, and services which can help our users run our system more productively.

Current Maintenance Pricing

Base Module

# of Users	Amount
Single	\$ 500
2 - 20	\$ 1,500
21- 40	\$ 2,500
41- 60	\$ 3,500

Plus \$1,000 per module, i.e. Permitting, Code, etc.
No additional charge for submodules

Annual Maintenance for the proposed Lake County system:

Phase I, only:	\$ 5,600	broken down as follows,
	\$ 3,500	CD-Plus: 20 user base + 2 modules
	\$ 2,100	Vetrol AIRS

Phase I & II total:	\$ 9,600	broken down as follows
	\$ 7,500	CD-Plus: 30 user base + 5 modules
	\$ 2,100	Vetrol AIRS

Your purchase price includes full CD-Plus and Vetrol AIRS maintenance until September 30, 1996. Vetrol AIRS maintenance includes both hardware and software.

PURCHASING

DEC - 5 1996

RECEIVED
NOV 20 1996
FINANCE

PURCHASING AGENDA

BCC MEETING DATE: DECEMBER 3, 1996

OFFICE OF PURCHASING

Action Requested: Motion to Approve

- A) Authorization to Seek Bids, Proposals and Professional Services.
- B) Authorization to Waive Bid Requirements and Accept Quotes and Issue Purchase Orders.
- C) Award Bids, and Proposals, and Issue Purchase Orders and/or Contracts.
- D) Issue Purchase Orders for Services or Commodities from Annual Bids, State Contract, G.S.A., or Cooperative Bids.
- E) Authorization to waive Bid Requirements and Issue Purchase Orders for Services or Commodities that are Not Bid or Quoted, or if they are OEM Repairs.
- F) Approve and Execute Contracts, Agreements, Amendments, Chairman's Signature and Encumber Funds.

County Manager _____ *AS*

County Attorney _____ *[Signature]*

Budget Director _____ *[Signature]*

BCC Date Approved BCC Approved 12/3/96
J. Hansen

With the following exceptions:

- Page _____ Section _____ Item _____

Date Returned To Purchasing _____

Formatted: December 21, 1993
Typed: NOVEMBER 19, 1996

PURCHASING AGENDA
BCC MEETING DATE: DECEMBER 3, 1996

- F) Approve and Execute Contracts, Agreements, Amendments, Chairman's Signature and Encumber Funds.

<u>DIVISION</u>	<u>AMOUNT</u>
Facilities and Capital Improvements	\$105,374.00

Arec and Associates, Inc./Request approval for the Office of Purchasing to execute a change order to Contract P-568 for asbestos and lead paint services, abatement and air monitoring of the first floor in the County Administration Building. Current purchase order amount \$102,036.50, additional charges \$3,337.50, for a total of \$105,374.00. Funding available from account # 301.0857120.5138300310.

Building Division	\$4,000.00
Code Compliance Division	

Perconti Data Systems, Inc./Approval and execution of a contract for maintenance and support of the software system for building permits, building inspections and code compliance. Funds are available from accounts # 001.1048110.524.8300340 and # 001.1047110.524.8300340.

Purchasing

Sanford A. Minkoff
County Attorney
P O BOX 7800
315 WEST MAIN STREET
TAVARES, FLORIDA 32778-7800



PHONE: 352-343-9787
SUNCOM: 659-1787
FAX: 352-343-9646

MEMORANDUM

TO: Sue Michaelson, Executive Secretary, Board of County Commissioners
FROM: Sanford A. Minkoff, County Attorney *[Signature]*
RE: Perconti Data Systems, Inc. -- maintenance & support agreement for software system in Building Division
DATE: December 4, 1996

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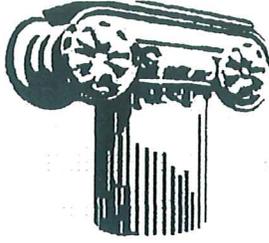
I have reviewed and signed one (1) original of the above-referenced Agreement approved at the December 3, 1996 Board of County Commissioners' meeting. It may be processed for execution. I would appreciate it if you would have the Department involved provide me with a fully executed copy after all parties have signed.

SAM/dcr

Attachments

cc: Joan Pell, Purchasing Agent (w/o att.)

RECEIVED
DEC 6 PM 3 01
LAKE COUNTY OFFICE
OF PURCHASING



PERCONTI DATA SYSTEMS, INC.

Software Design and Data Systems Consulting

March 9, 1998

Dear Customer:

The Ides of March are upon us, and many of you have already contacted us about estimates for next year's maintenance contracts (effective October 1, 1998). We are continually striving to meet and exceed the demands of our customers, while keeping maintenance reliable, affordable, and a value to those who continually renew their contracts.

It is for these reasons that we are introducing our new maintenance pricing for fiscal 1998 (October 1, 1998 - September 30, 1999). We are staying with the same basic format for calculating your costs (Base + number of modules).

<u>Number of Users</u>	<u>FY 98</u>	<u>Price per module</u>
Up to 20	\$2000	\$1500
21 - 40	\$3000	
41 - 60	\$4000	<u>Price per module with source**</u>
61 - 100	\$7500	\$2500
Unlimited	\$10000	

** Applies to CD-Plus for Windows 95/NT customers only. Two source updates per year.

For example, a municipality with 15 users and Permitting & Inspections, Code Enforcement, and Occupational License (3 modules) would pay \$2000 (Base) + \$4500 (3 x \$1500 per module) = \$6500

For most of our customers, this pricing reflects an increase. This increase is our first increase in two years and only our second increase in the last five years. If you have any questions, please feel free to contact us.

Invoices will be going out at the beginning of September, 1998.

Sincerely,
Perconti Data Systems, Inc.

Brian Perconti

8601 Fourth Street North, Suite 210 • Saint Petersburg, Florida 33702
Voice: 813-576-7727 • Fax: 813-576-8033 • email: info@perconti.com
<http://www.perconti.com>

VETROL
DATA
SYSTEMS,
INC.

FAX. Transmittal

Date: 4/1/98

To: Joan
Lake County

- Please RUSH
- Please ACKNOWLEDGE

From: Joan Pages _____ including transmittal

Fax# 352-343-9473

Notes: I hope this is what you need to
get the P.O. for your annual AIRS
maintenance. The only change is that
the price is now \$2,450.00.



Since 1972

2500 THIRTEENTH AVENUE VERO BEACH, FLORIDA 32960 Fax. 561-562-1710
561-562-1621

VETROL DATA SYSTEMS, INC.

Prepared for:
Lake County
Jay Dagner, Chief Electrical Inspector

Automated Inspection Request System (AIRS) Perconti Interface - 4 Line Version

One Telephone Processor

Full Tower Case	Four (4) Meg RAM	210 Meg Hard Drive (minimum)
SVGA Interface	SVGA Color Display	Local Bus Controller
2 Serial Ports	1 Parallel Port	4 Port Voice Board
101 Keyboard	Tape Backup Unit	2 Backup Tapes
1.44 Diskette Drive	14.4 Internal Modem	DOS 6.22

One Interface Processor

Full Tower Case	Four (4) Meg RAM	1.44 Diskette Drive
SVGA Interface	SVGA Color Display	Local Bus Controller
2 Serial Ports	1 Parallel Port	Network Card
101 Keyboard	Cable to Telephone Processor	

AIRS Model 95 Voice Software
Photo Ready Art for Building Department Hand-outs
Installation, Setup and Training

Total cost for above configuration delivered and installed within the State of Florida is \$14,500

Full Hardware and Software Maintenance available at an additional \$2,250 per year.

11/17/95
VDS/jbj



Since 1972

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