



LAKE COUNTY
FLORIDA

Millages and Revenue Outlook Budget Workshop

January 10, 2017

Purpose



To present to the Board an overview of the millages and the revenue outlook for FY 2018.

Presentation Outline



- **Property Tax Outlook**
- **Other Revenue Outlook**
- **Revenue Summary**
- **Challenges**
- **Budget Background**
- **FY 2018 Budget Strategy**
- **Budget Workshops**



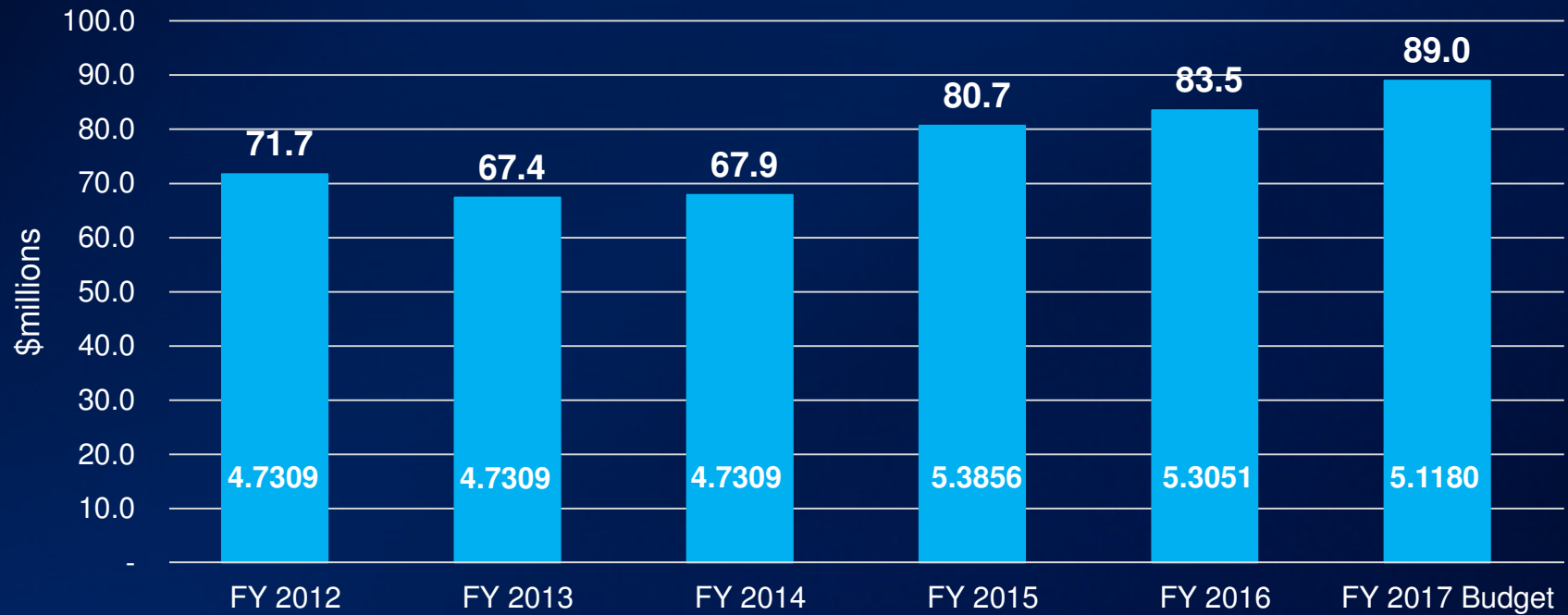
Property Tax Outlook

Millages

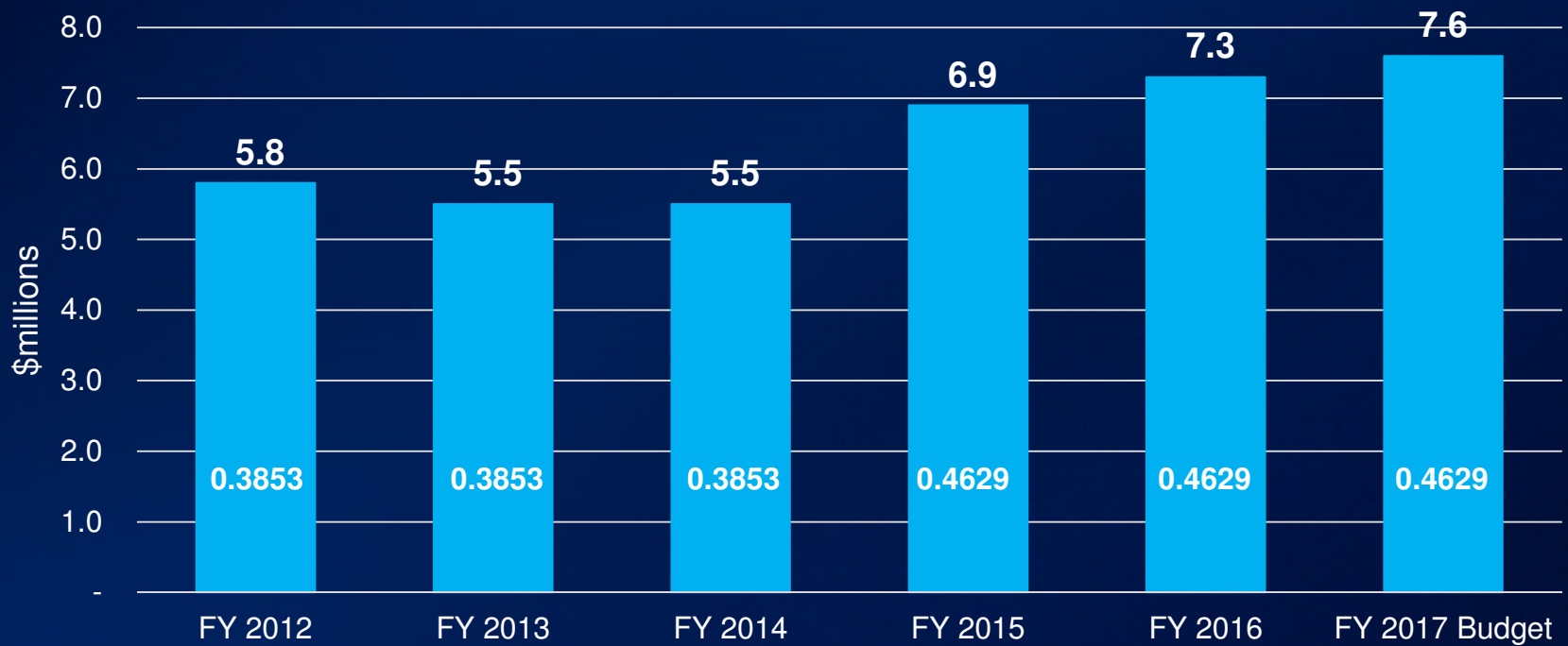


Millages	Descriptions
Lake County Countywide Millage	Levied on all property in Lake County and funds the General Fund
Lake County Ambulance MSTU	Levied Countywide through agreements with cities, used for Ambulance and Emergency Medical Services
Lake County Stormwater, Roads, Parks MSTU	Levied in unincorporated Lake County
Lake County Fire MSTU	Levied in unincorporated Lake County, includes Astatula, Howey & Lady Lake
Lake County Public Lands-Voted Debt	Levied Countywide, supports debt service environmentally sensitive lands

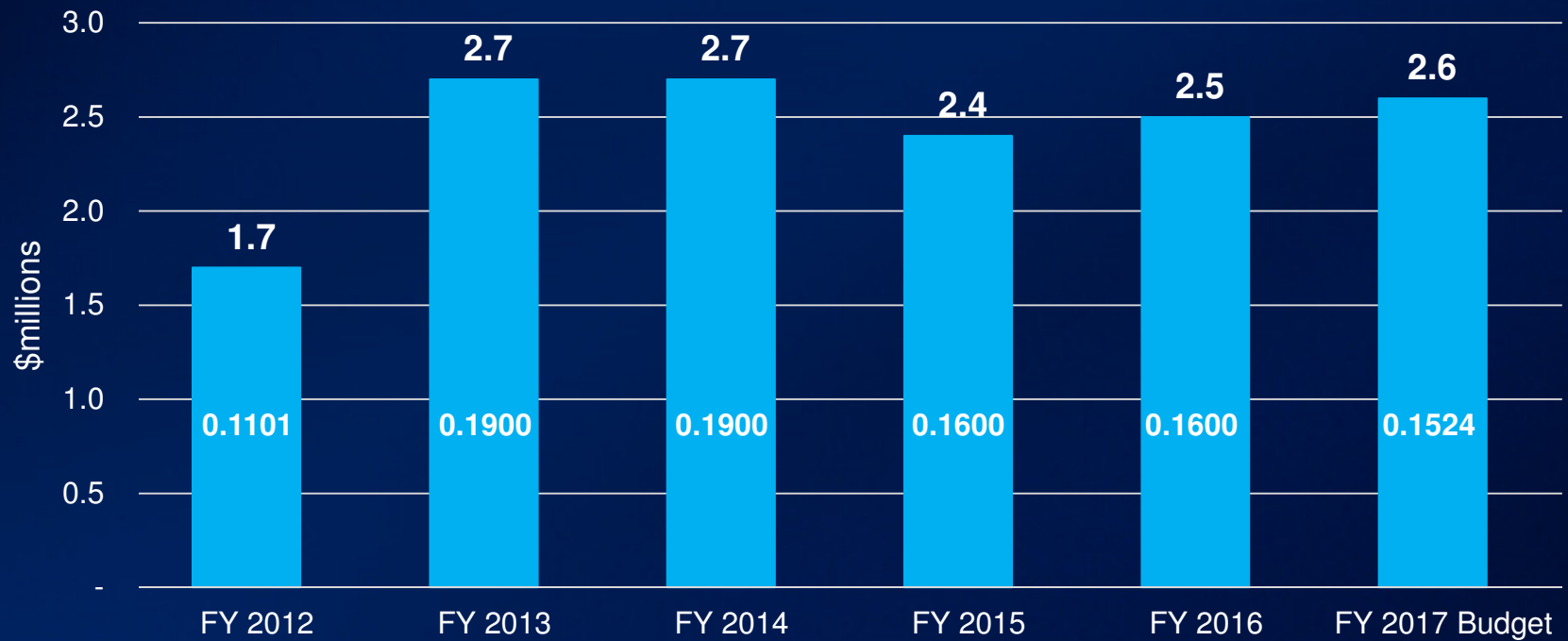
Lake County Countywide General Fund



Lake County Ambulance MSTU



Public Lands Voted Debt



Countywide Millages Summary



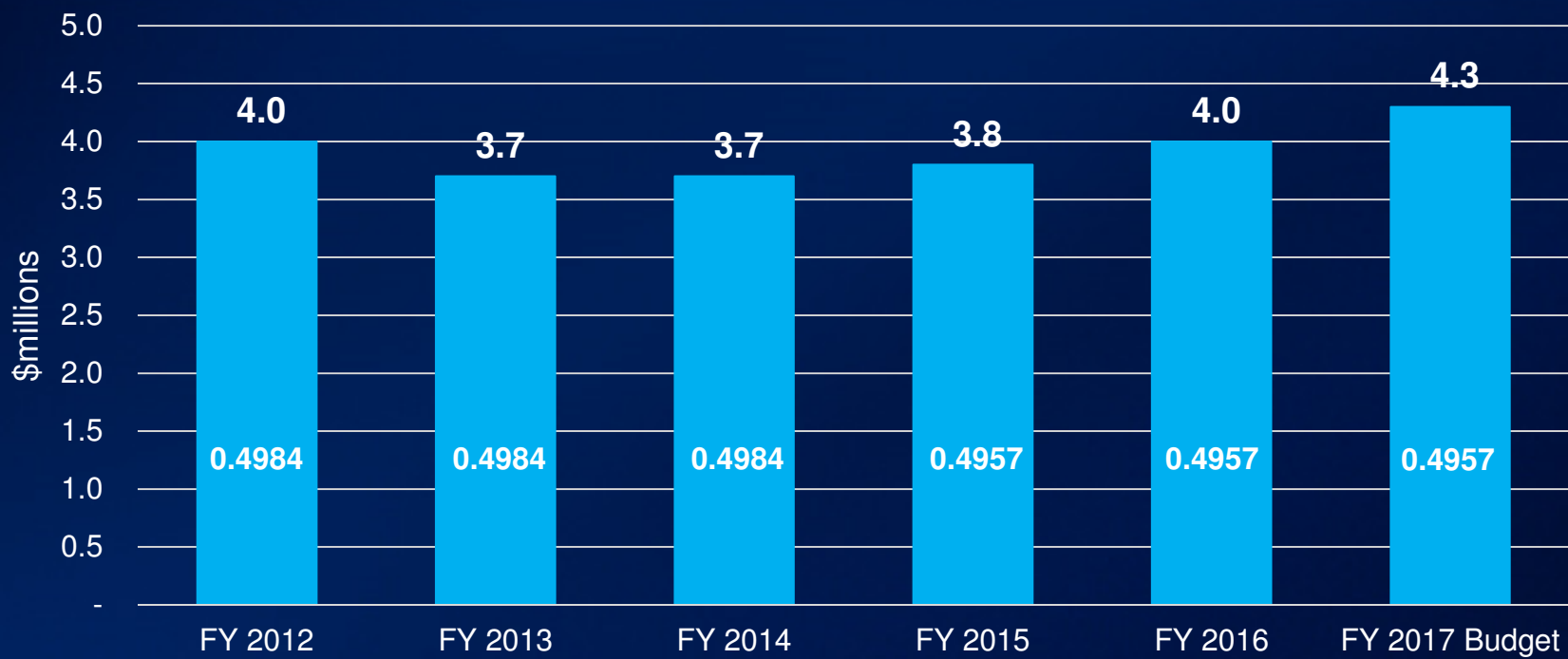
- FY 2017 General Fund Millage was reduced from 5.3051 to 5.1180
- Countywide Property Values increased by 5.83%
 - New Construction – approximately 50% of increase
 - Existing property – approximately 50% of increase

Countywide Millages Summary

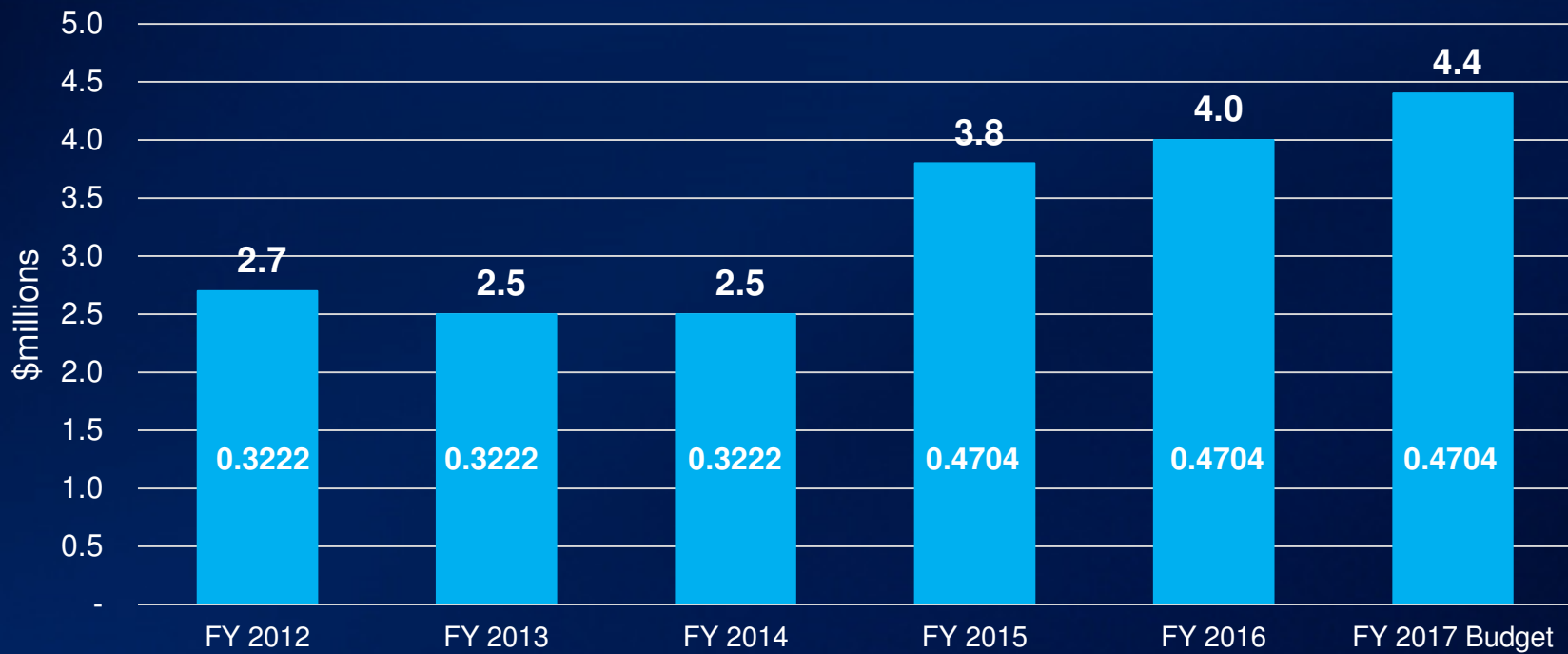


- Office of Economic and Demographic Research (EDR) projects FY 2018 countywide values to increase 6.8%
- FY 2018 – Range of 5% to 6% increase
- FY 2018 – Conservative planning number of 5.5% increase in values for budget planning purposes

Stormwater & Parks MSTU



Lake County Fire MSTU



Unincorporated Millages Summary



- FY 2017 – Parks and Stormwater MSTU Taxable Values increased by 3.64%
- FY 2017 – Fire MSTU Taxable Values increased by 3.66%
- FY 2018 – Range of 3% to 4% increase
- 3.50% increase in MSTU's for budget planning purposes



Other Revenue Outlook

Sales Tax & Revenue Sharing

Special Assessments

Impact Fees

Gas Tax

Building Services

Other Revenue Outlook

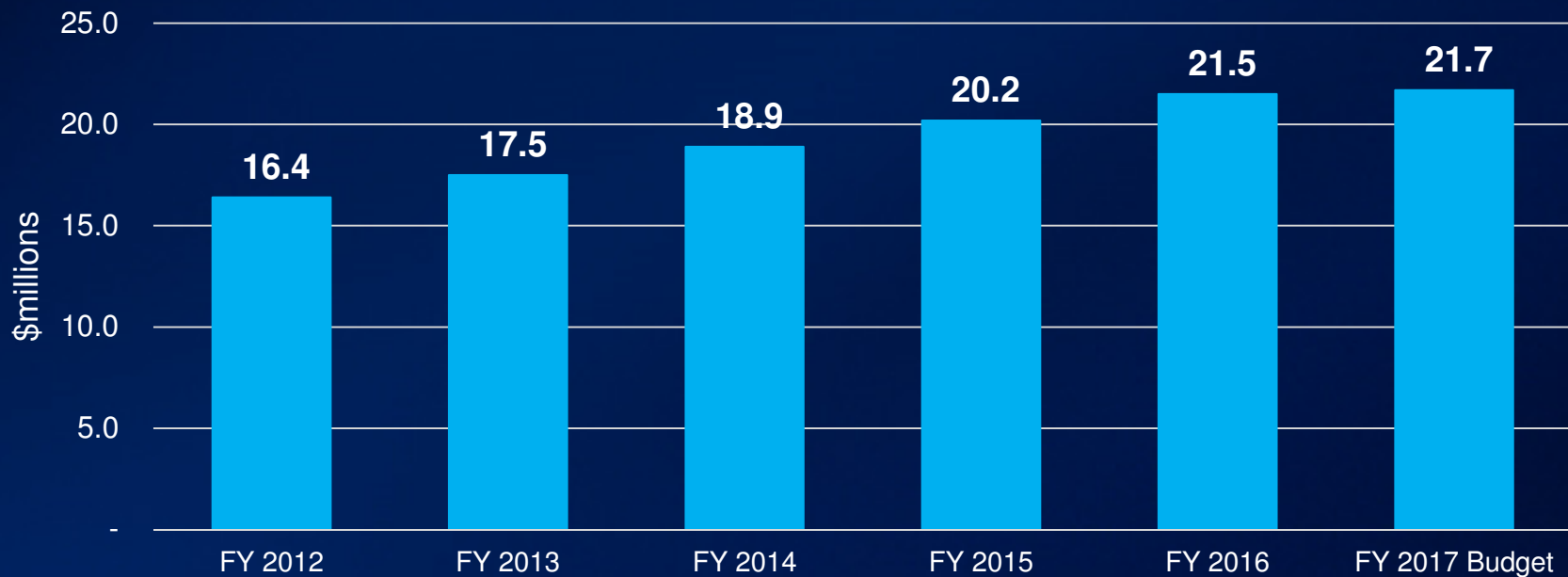


Sales Tax & Revenue Sharing

Sales Tax & Revenue Sharing



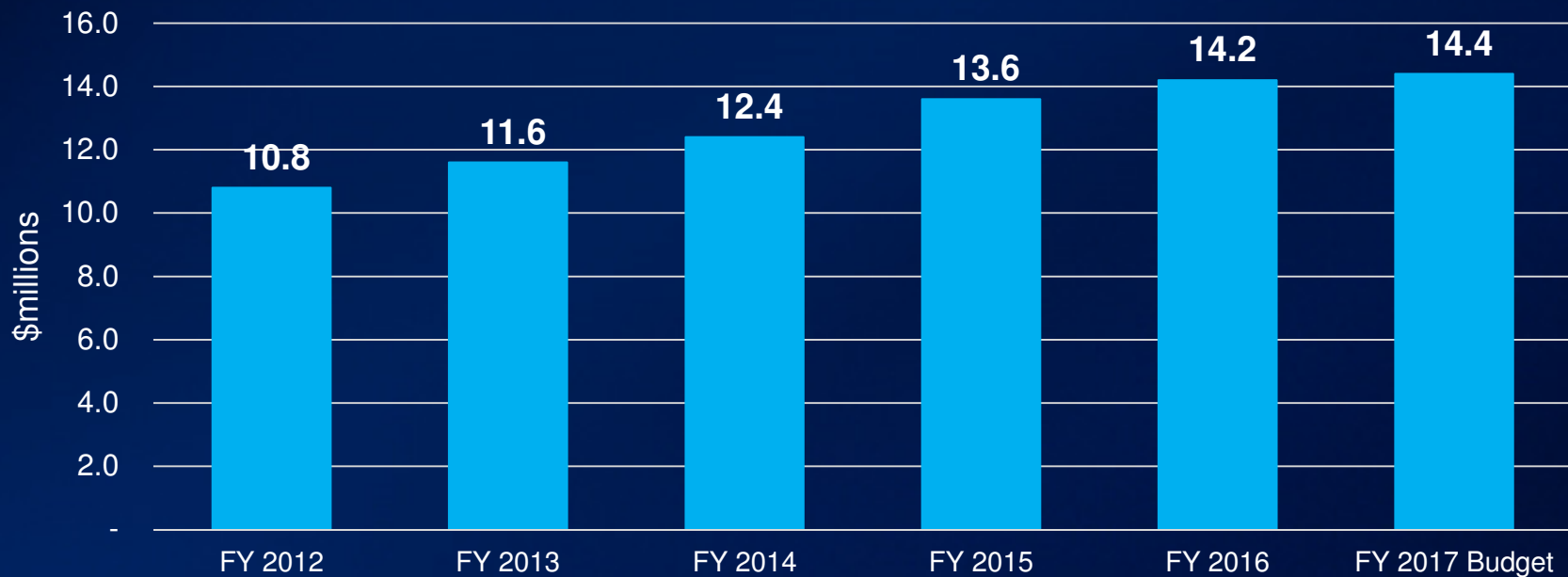
State Sales Tax & Revenue Sharing (General Fund)



Sales Tax & Revenue Sharing



Infrastructure Sales Tax (Capital)



Sales Tax & Revenue Sharing Summary



- FY 2016 – Sales Tax Revenues exceeded budget projections
- Sales Tax Revenues have grown at an average of 6% since FY 2012
- 4.0% growth rate for budget planning purposes for State Revenue Sharing and State Sales Tax
- A more conservative 3.0% growth rate for the Infrastructure Sales Tax

Other Revenue Outlook

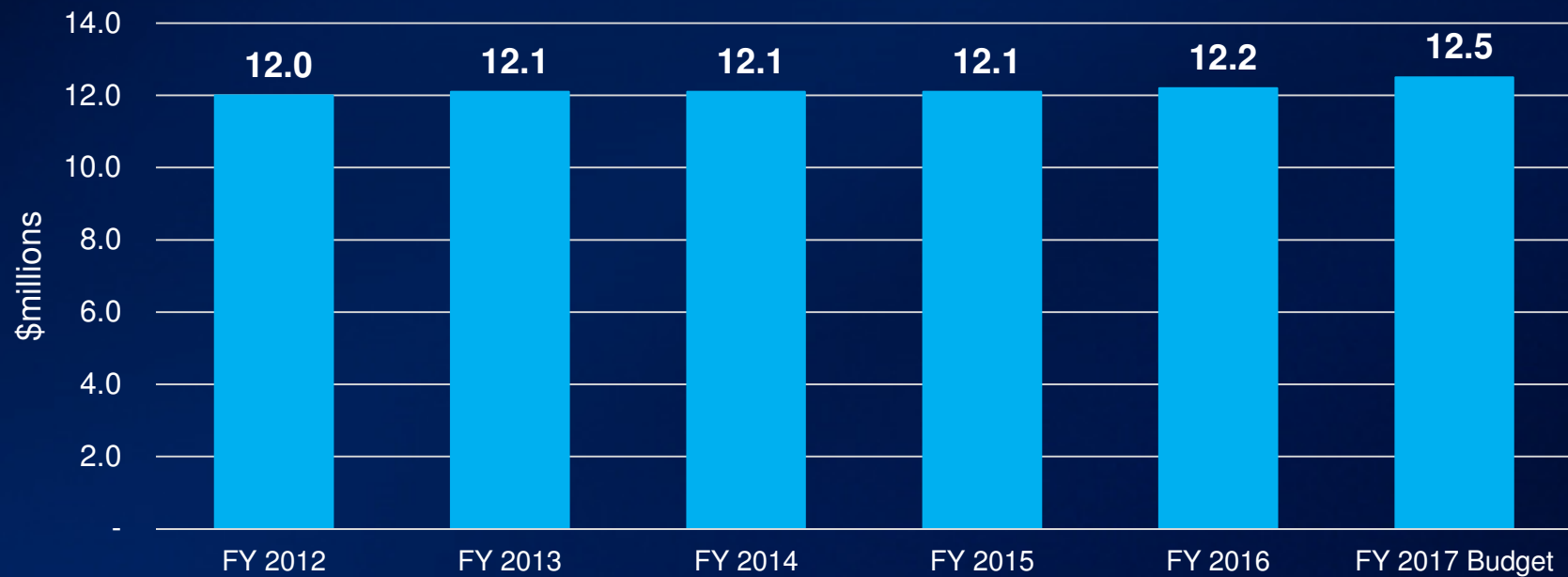


Special Assessments

Special Assessments



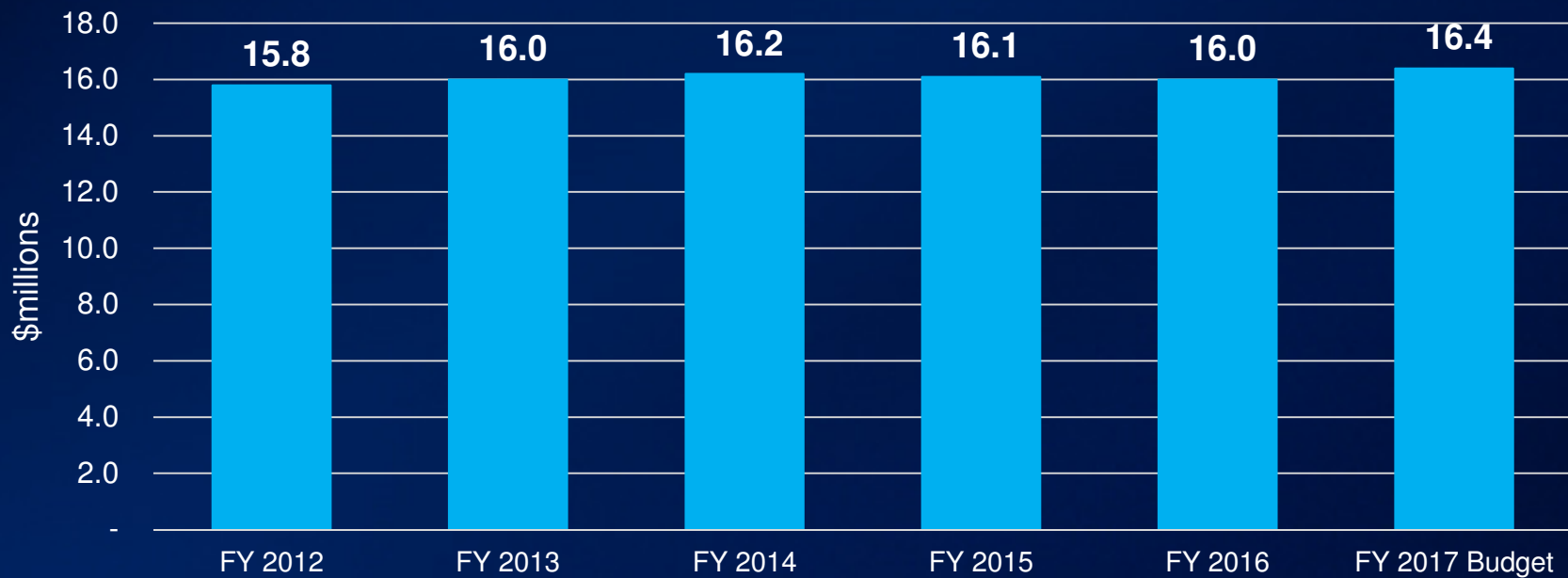
Solid Waste Assessment



Special Assessments



Fire Assessment



Special Assessments Summary



- Solid Waste and Fire Assessment Revenues have been stable with little volatility and modest growth
- Growth rate of 0.5% for budget planning purposes

Other Revenue Outlook

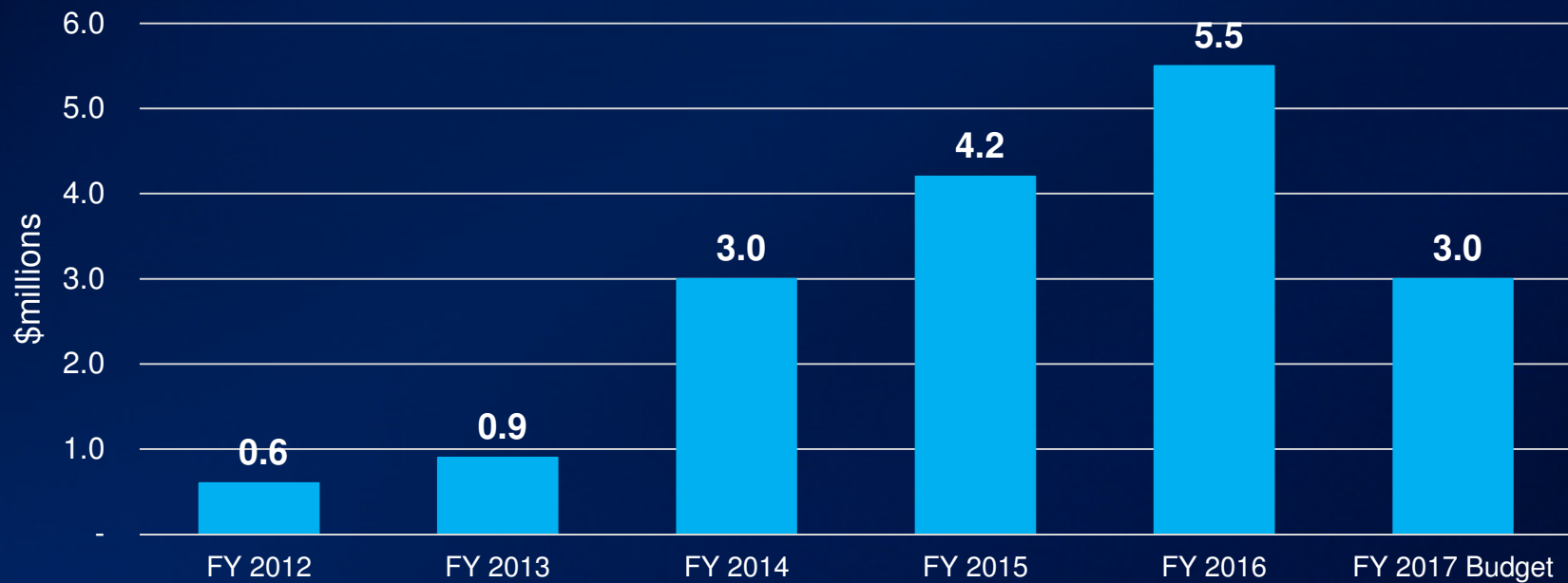


Impact Fees

Impact Fees



Combined (Roads, Fire, Parks, & Library)



Impact Fees



- FY 2016 – Impact Fee Revenues for Roads were higher than budgeted
- FY 2017 – Revenues are expected to exceed Budget
- FY 2018 – Budget will be based on analysis of the most recent development activity

Other Revenue Outlook

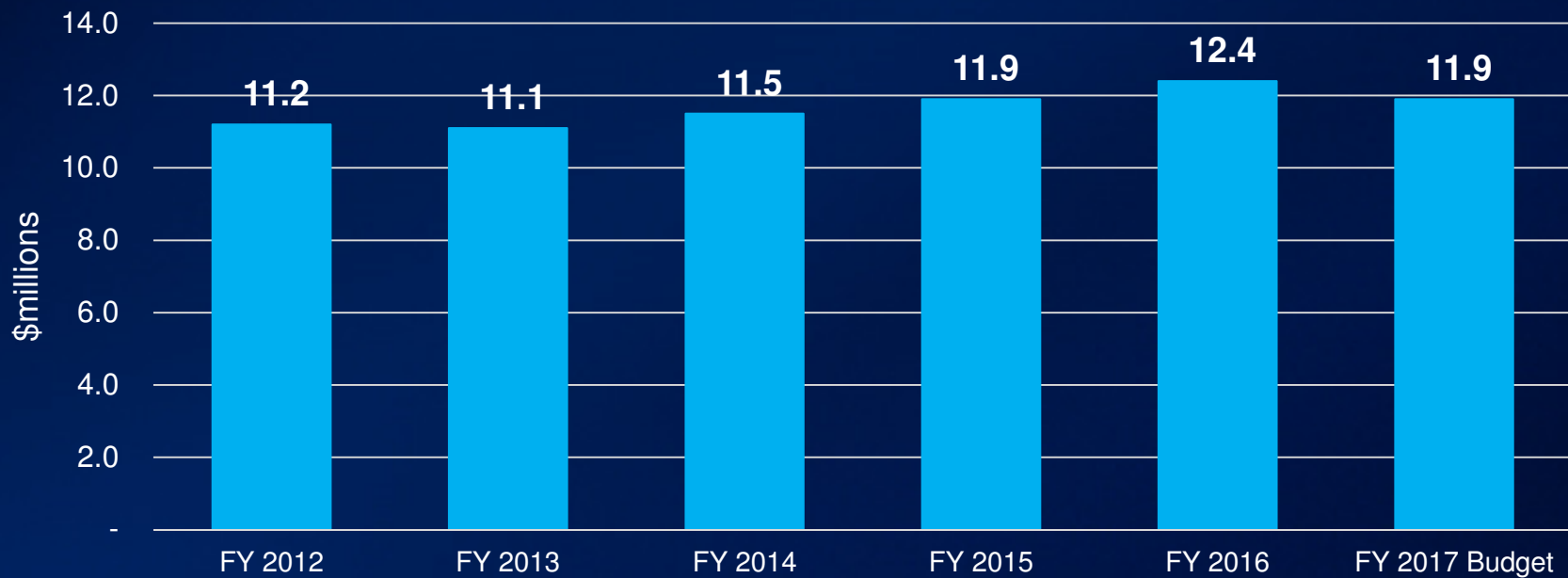


Gas Tax

Gas Tax



Gas Taxes Combined



Gas Tax Summary



- Gas Tax Revenues have been stable with moderate growth
- FY 2018 – Revenues expected to be flat with 2% growth
- Lower gas prices have not had a direct impact on revenues

Other Revenue Outlook

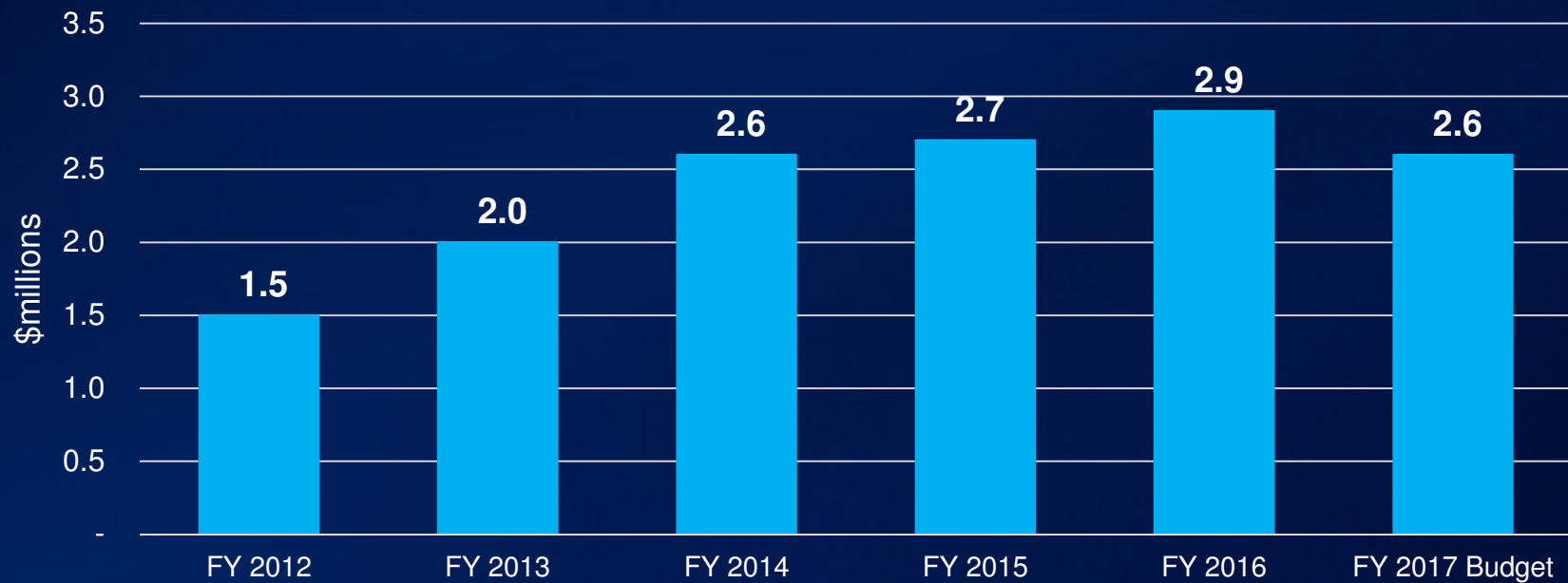


Building Services

Building Services



Inspection and Permitting Fees



Building Services Summary

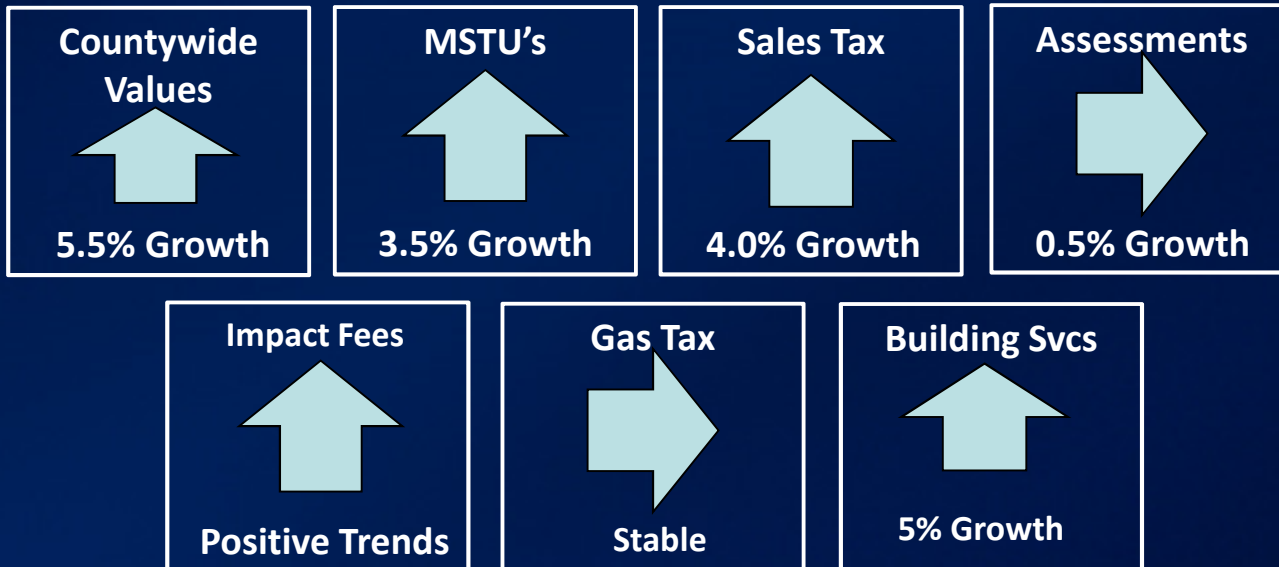


- Has experienced significant growth in revenues due to increased development activity
- FY 2017 – Revenue Budget is conservative due to the volatile nature of development activity
- FY 2018 – 5% increase in revenues for budget planning purposes



Revenue Summary

Revenue Summary





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FLORIDA

Challenges

Challenges



- Challenges will be addressed at budget workshops
 - Funding of Fire Rescue operations for FY 2018
 - Modest Growth in revenues and declining fund balance
 - Expenses projected to exceed revenues
 - FY 2018 budget is not expected to meet target reserves (\$400K)
 - Animal Services
 - Full year of funding will be required
 - Solid Waste/Countywide Services
 - Continued funding of countywide services from General Fund
 - Assessment could be impacted by any increase in costs (Hauler contracts)
 - Constitutional Officer Requests



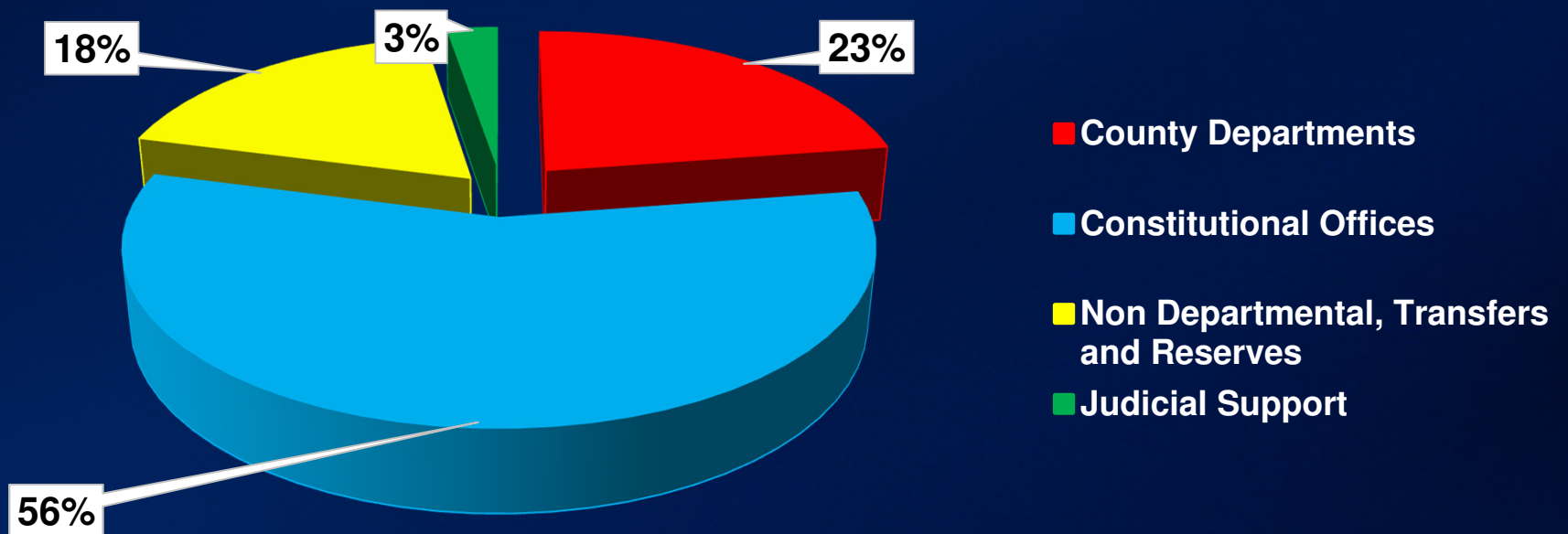
Budget Background

Budget Background

FY 2017 General Fund Budget



Total General Fund Budget \$141.2 Million



Budget Background

General Fund



Mandated Expenditures/Reserves

- Constitutional Offices
- Debt Service
- Medicaid
- Community Redevelopment Agencies (CRA's)
- Medical Examiner
- 7% to 12% Reserves
- Inmate Medical
- Juvenile Justice
- Judicial Support (Article V expenses)
- Fire Assessment (Government & Institutional)



FY 2018 Budget Strategy

FY 2018 Budget Strategy



- Address Commission priorities from retreat
- County General Fund Departments to maintain a status quo operating budget
- Look for cost reductions and efficiencies
- Justify changes to status quo budget including funding and/or service levels
- Compensation will be addressed later in the budget process
- Address capital needs where feasible
- Departments with alternative funding and grants will be reviewed to address level of service versus available funding

FY 2018 Budget Strategy Workshop Template



- Overview of Department
 - Overview of Divisions
 - Organizational Chart
 - Mission
 - Levels of Service
 - Accomplishments
 - Efficiencies
 - Benchmarks (Seminole, Orange, Sumter, Marion, Polk, Volusia, Osceola)
 - Mandated/required expenditures
 - Proposed Division Budget (compared with previous year)
 - Departmental Budget (compared with previous year)
 - Other Issues
 - Summary



Budget Workshops

Budget Workshops



- **Jan. 10th – Economic Outlook**
- **Jan. 10th – Millages and Revenues**
- **Tentative Workshops**
 - Fire Assessment
 - Community Services
 - Public Works(Solid Waste)
 - Public Resources
 - Economic Growth
 - Employee Medical Clinic
 - Human Resources
 - Communications
 - Information Technology
 - Facilities & Fleet Management
 - Community Safety and Compliance
 - Public Safety
 - Nondepartmental
 - Infrastructure Sales Tax
 - June 20th – Budget Summary, Property Values, & Constitutional Budgets
 - July 25th – Adopt TRIM Rates



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