

3/14/11

Recycling Pricing Analysis
October 2010 Through January 2011

Smurfit	October	November	December	January	February
Cardboard/OCC - Per Ton	\$145.00	\$175.00	\$175.00	\$175.00	\$155.00
Total Tonnage	108.72	91.58	87.74	89.46	
	\$ 15,764	\$ 16,027	\$ 15,355	\$ 15,656	

Co-mingle - Per Ton	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50
Total Tonnage	258.97	230.79	262.70	274.92	
	\$ 647	\$ 577	\$ 657	\$ 687	

Zellwin	October	November	December	January	February
Newspaper/ONP - Per Ton	\$135.00	\$145.00	\$155.00	\$155.00	\$185.00
Total Tonnage	367.68	430.70	463.75	391.75	
	\$ 49,637	\$ 62,452	\$ 71,881	\$ 60,721	

Mixed Paper - Per Ton	\$145.00	\$145.00	\$150.00	\$150.00	\$180.00
Total Tonnage	26.65	24.02	20.28	28.05	
	\$ 3,864	\$ 3,483	\$ 3,042	\$ 4,208	

Total Potential Invoiced Revenue	\$ 69,913	\$ 82,538	\$ 90,935	\$ 81,272	
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Annualized Potential Revenue Estimate	\$ 973,970
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FISCAL YEAR 2011	
Current Annual Revenue Budget	\$ 935,000
Current Annual Expense Budget	\$ 501,243
Current Annual Net Budget	\$ 433,757